# NorthWestern® Energy

### **Investor Update**

September 2024

### NorthWestern Energy



#### **Forward Looking Statements**

During the course of this presentation, there will be forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "believes," "seeks," or "will."

The information in this presentation is based upon our current expectations as of the date of this document unless otherwise noted. Our actual future business and financial performance may differ materially and adversely from our expectations expressed in any forward-looking statements. We undertake no obligation to revise or publicly update our forward-looking statements or this presentation for any reason. Although our expectations and beliefs are based on reasonable assumptions, actual results may differ materially. The factors that may affect our results are listed in certain of our press releases and disclosed in the Company's 10-K and 10-Q along with other public filings with the SEC.



## Overview

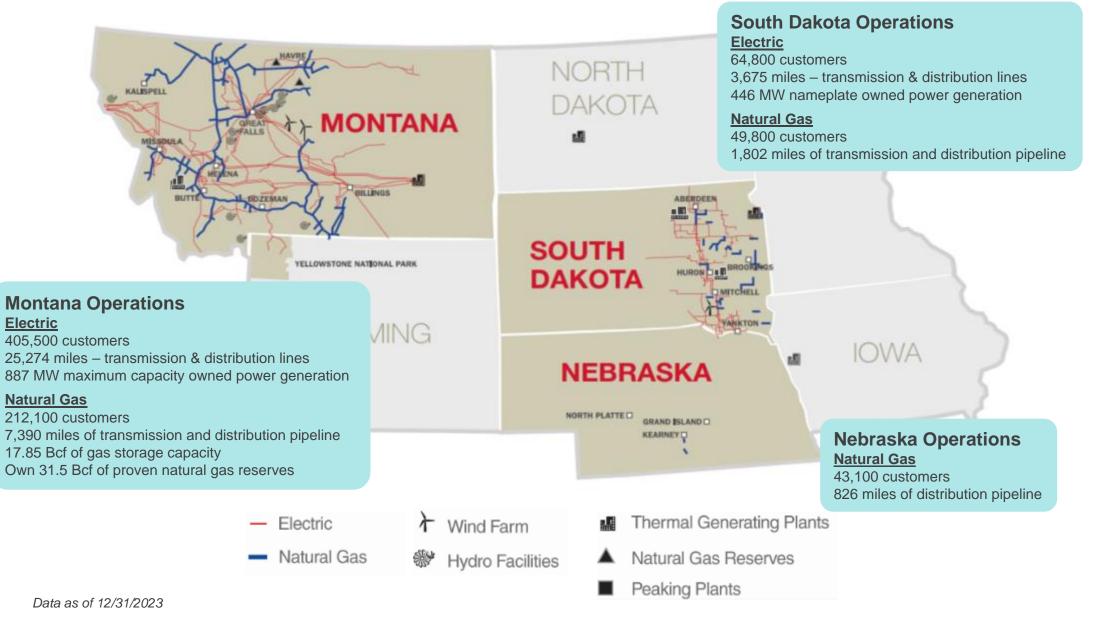
### NWE – An Investment for the Long Term

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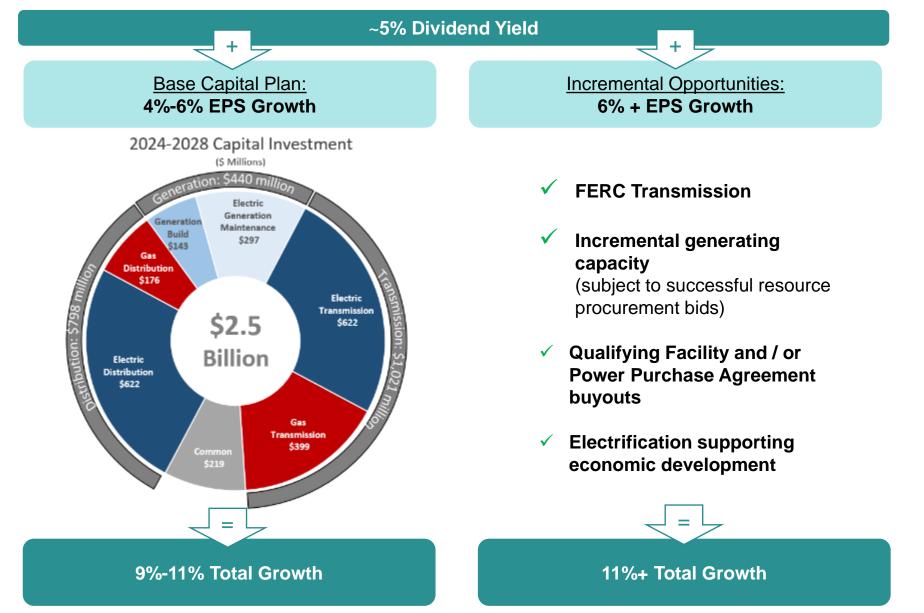
Pure Electric & Gas Utility	<ul> <li>100% pure electric &amp; natural gas utility with over 100 years of operating history</li> <li>Solid economic indicators in service territory</li> <li>Diverse electric supply portfolio ~55% hydro, wind &amp; solar</li> </ul>
Solid Utility Foundation	<ul> <li>Residential electric &amp; gas rates below national average</li> <li>Solid system reliability</li> <li>Low leaks per 100 miles of pipe</li> <li>Solid JD Power Overall Customer Satisfaction scores</li> </ul>
Earnings & Cash Flow	<ul> <li>Approved Montana electric &amp; natural gas and South Dakota electric rate reviews aid earnings, cash flow, and balance sheet strength</li> <li>NOLs and tax credits expected to mitigate future cash tax obligations</li> <li>History of consistent annual dividend growth</li> </ul>
Attractive Future Growth Prospects	<ul> <li>Disciplined maintenance capital investment program focus on reliability, capacity, asset life and compliance</li> <li>Further opportunity for energy supply investment to meet significant capacity shortfalls</li> </ul>
Financial Goals & Metrics	<ul> <li>Target 4%-6% EPS growth plus dividend yield to provide competitive total return</li> <li>Target dividend long-term payout ratio of 60%-70%</li> <li>Target debt to capitalization ratio of 50%-55% with liquidity of \$100 million or greater</li> </ul>
Best Practices Corporate Governance	Solution       Solution         Solut

### About NorthWestern

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### The NorthWestern Value Proposition

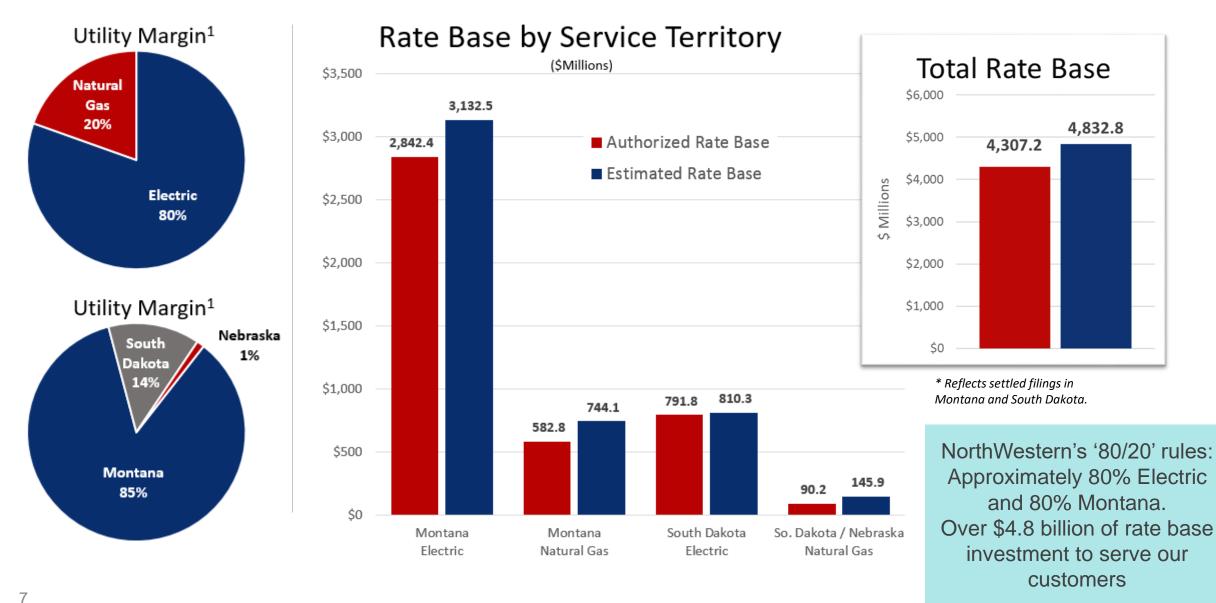


Nearly \$2.5 billion of highly executable and low-risk capital investment forecasted over the next five years.

This investment is expected to drive annualized earnings and rate base growth of approximately 4% - 6%.

See slide titled "Strong Growth Outlook" for additional information.

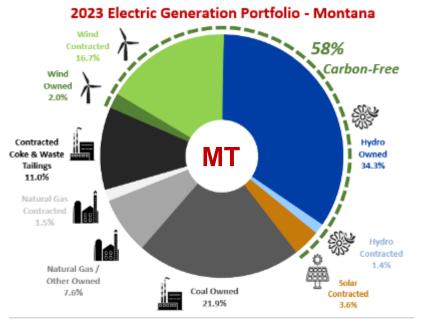
### A Diversified Electric and Gas Utility



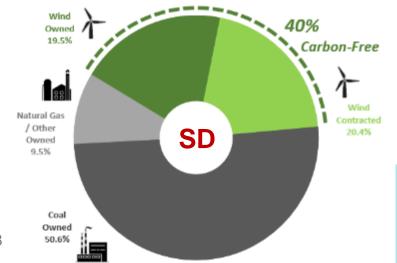
Data as reported in our 2023 10-K

(1) Utility Margin is a non-GAAP Measure. See appendix for additional disclosure.

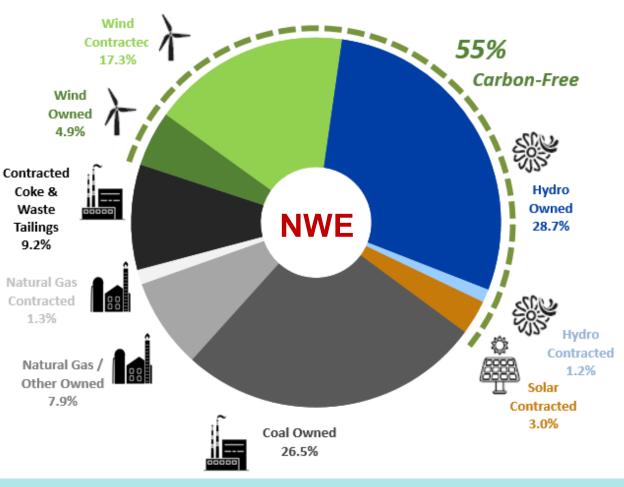
### Highly Carbon-Free Supply Portfolio



2023 Electric Generation Portfolio - South Dakota



#### **2023 Electric Generation Portfolio - Total NWE**

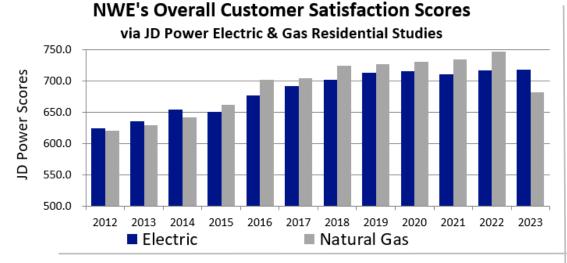


Contracted coke and waste tailings as well as a majority of the contracted wind, hydro and solar are federally mandated Qualifying Facilities, as defined under the Public Utility Regulatory Policies Act of 1978 (PURPA).

NorthWestern does not own all the renewable energy certificates (RECs) generated by contracted wind, and periodically sells its own RECs with proceeds benefiting retail customers. Accordingly, we cannot represent that 100% of carbon-free energy in the portfolio was delivered to our customers.

Based upon 2023 MWH's of owned and long-term contracted resources. Approximately 55% of our total company owned and contracted supply is carbon-free – better than the national average of ~40% in 2022. (eia.gov table 7.2b)

### **Strong Utility Foundation**

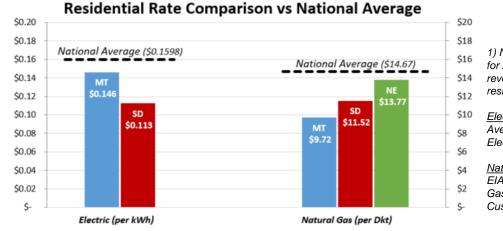


#### System Average Interruption Duration Index (SAIDI) Includes MED's - NWE versus IEEE Reliability Quartiles 320 280 240 Minutes 200 160 2nd Quartile 120 80 1st Quarti 40 0 2015 2016 2017 2018 2019 2020 2021 2022

2023

- Solid and generally improving JD Power Overall **Customer Satisfaction Scores**
- Solid electric system reliability

2014

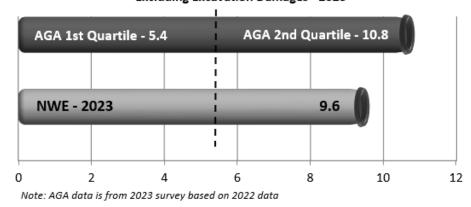


1) NWE rates are average for 2023: total residential revenues divided by total residential loads delivered

Electric source: U.S. EIA -Average Retail Price of Electricity, Monthly for 2023

Natural Gas source: U.S. EIA - U.S. Price of Natural Gas Delivered to Residential Customers for 2023

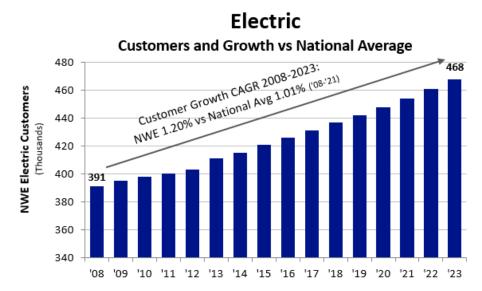
#### Leaks per 100 Miles of Pipe Excluding Excavation Damages - 2023



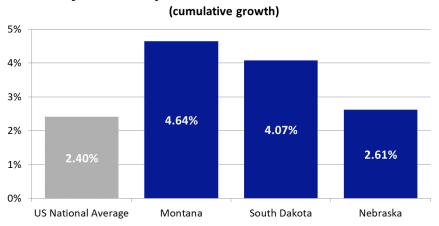
- Residential rates below national average<sup>1</sup>
- Better than average natural gas leaks per mile

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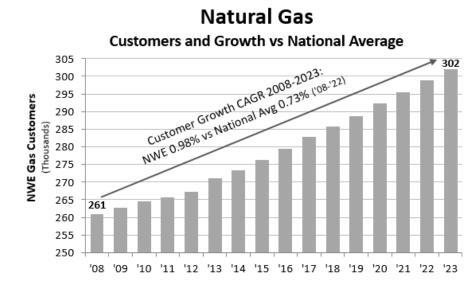




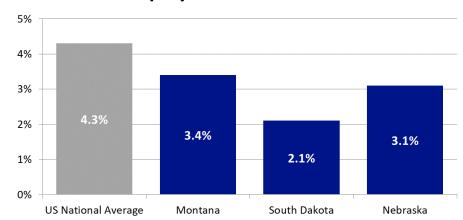
Source: Company 10K's, 2021/2022 EEI Statistical Yearbook – Table 7.2, and EIA.gov



#### **Projected Population Growth 2024 - 2029**



Source: Company 10K's and EIA.gov



#### Unemployment Rate - June 2024

- Customer growth rates historically exceed National Averages.
- Projected population growth in our service territories better than the National Average.
- Unemployment rates better than National Average

Source: U.S. Department of Labor via S&P Global Market Intelligence 8/12/2024

### NorthWestern's Combo-Advantage

### ✓ Combination electric & natural gas provider in Montana & South Dakota

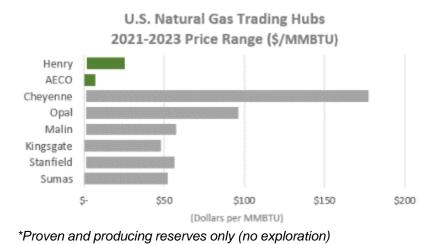
- Targeting best-in-class Customer Experience
- Opportunity to invest in critical Capacity expansion (supply & transmission)
- · Continued Grid Evolution to improve resiliency and enhance wildfire mitigation efforts
- Transforming our Digital Platform to enhance cyber-security & technology solutions

### ✓ Natural hedge between natural gas to electric conversions

### ✓ Primarily residential with commercial & industrial customers across many industries

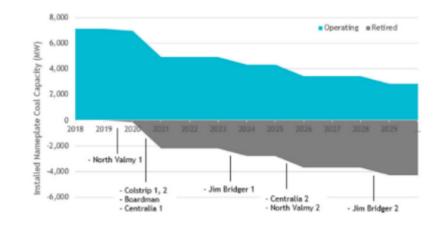
### 🔞 🚳 🕬 Natural Gas

- Investment in production\*, transmission, & distribution
- Extreme winters necessitate economical gas heating
- Energy Choice (Ban the Ban) laws in MT, SD, & NE
- Access to low & less volatile natural gas pricing
  - AECO & Henry Hub (Ventura)

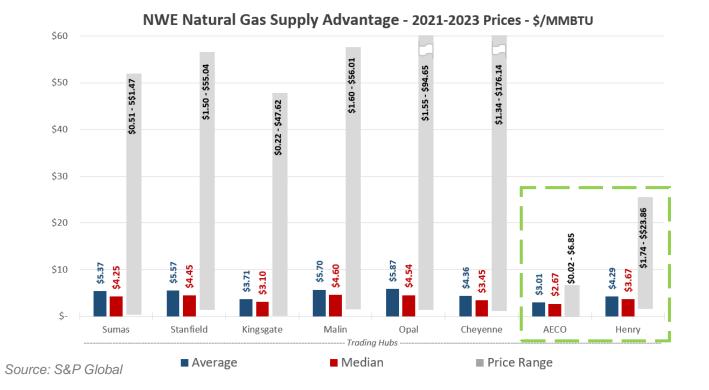




- Investment in generation, transmission, & distribution
- Highly diverse & carbon-free electric supply portfolio
- Broad footprint spanning multiple reliability & transmission regions / organizations
- Growing regional capacity deficit requiring investment



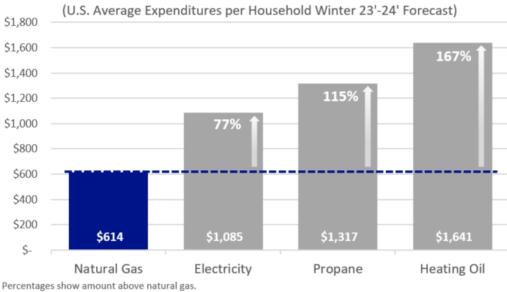
### Natural Gas LDC – AECO Advantage to Customers



By the end of 2025 in South Dakota, we expect to facilitate the injection of enough renewable natural gas onto our system to meet approximately two-thirds of our retail natural gas load requirements.

Natural gas is one of the most affordable energy sources, and NWE has access to some of the lowest and most stable natural gas prices in the nation through the Alberta Energy Company (AECO) and Henry trading hubs.

### **Household Heating Affordability**



Source: U.S. EIA Short-Term Energy Outlook - March 2024

### Corporate Sustainability

### **Environmental**



### Social



Governance



These eight publications provide valuable insight into NorthWestern Energy's Sustainability practices. The Sustainability Report includes Sustainability Accounting Standards Board (SASB) and Task Force on Climate-Related Financial Disclosures (TCFD) aligned reporting.

### Best Practices Governance

5 th Best Score Among 50 Publicly Traded North American Utility and Power Companies by Moody's Investment Services for Best Governance Practices

### **Recent Governance Recognition**



#### America's Most Responsible Companies Recognized by *Newsweek* as one of the most responsible companies in 2023. One of only eleven EEI member utilities selected.



#### **America's Greatest Workplaces**

Recognized by *Newsweek* as one of America's greatest workplaces in 2023.

60-69

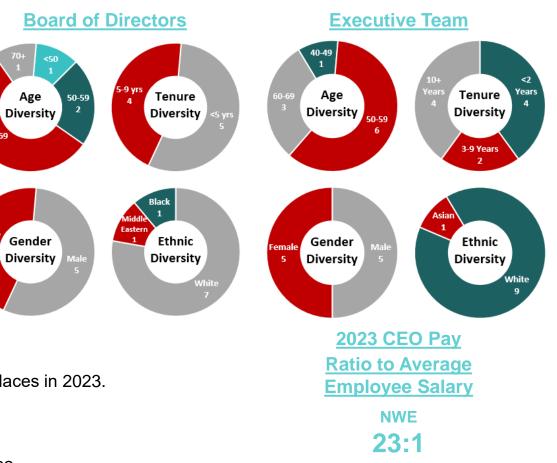


### 20 / 20 – Women on Boards

Recognized for gender diversity on its board of directors by 2022 Women on Boards. Currently four of the company's nine directors are female.

#### **Edison Electric Institute Emergency Response Award recipient**

Recognized for our restoration response for both the May 2022 derecho in South Dakota and the historic flooding in Montana & Yellowstone National Park in June 2022.



**Diverse Leadership** 

U.S. Utilities 12 Member Peer Average in '23 Group Average in '23 74:1 47:1

#### **CEO Pay to Peers**<sup>1</sup>

56%

1) Peer data based on 2023 pay



# Financial & Regulatory Update

### Strong Growth Outlook

### 2024 Non-GAAP EPS Guidance<sup>1</sup> of \$3.42 - \$3.62

✓ Affirming long-term (5 Year) expected growth rates

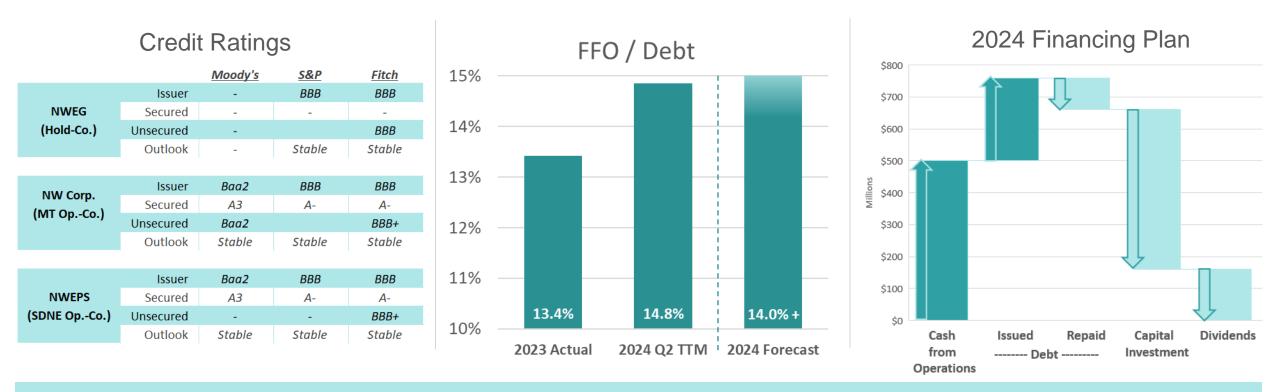
- EPS growth of <u>4% to 6%</u> from 2022 base year of \$3.18 Non-GAAP
- Rate base growth of <u>4% to 6%</u> from 2022 base year \$4.54 billion
- Continued focus on earned returns driven by financial and operational execution
- ✓ **<u>No equity expected</u>** to fund the current 5-year | \$2.5 billion capital plan
  - Capital plan is expected to be funded by cash from operations (aided by net operating losses<sup>1</sup>) and secured debt
  - Any equity needs would be driven by opportunities <u>incremental</u> to the plan
- Expect to maintain FFO / Debt > 14% through 2024 and beyond
- Earnings growth is expected to exceed dividend growth until we return to our targeted 60% to 70% payout ratio.



This guidance range is based upon, but not limited to, the following major assumptions:

- Normal weather in our service territories;
- Interim rates in Montana in the fourth quarter;
- An effective income tax rate of approximately 12%-14%; and
- Diluted average shares outstanding of approximately 61.4 million.

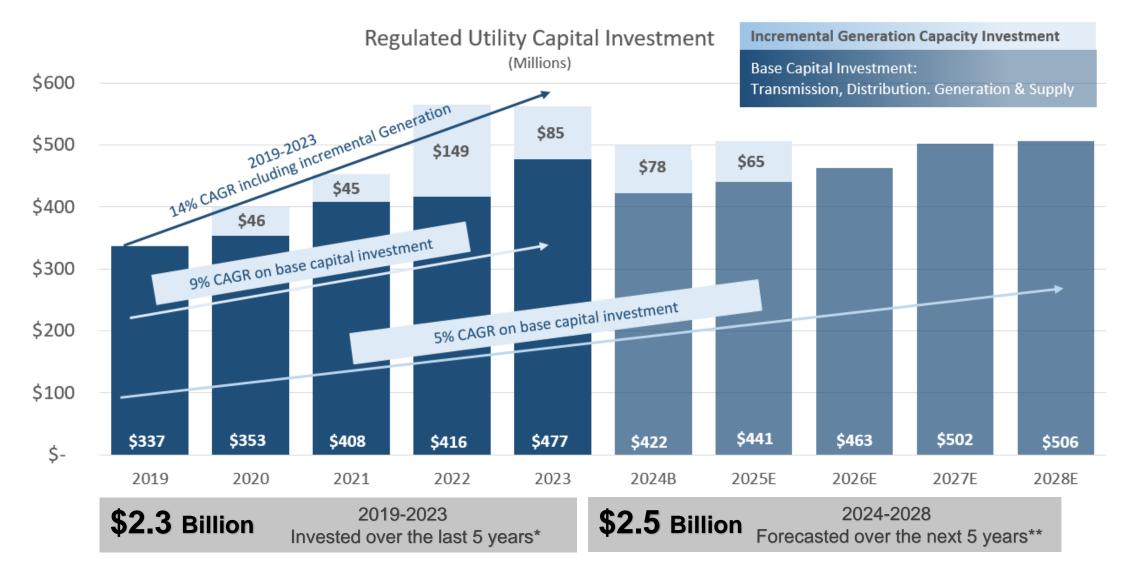
### Credit, Cash Flow, and Financing Plans



### No equity expected to fund the current 5-year | \$2.5 billion capital plan

Financing plans (targeting a FFO to Debt ratio > 14%) are expected to maintain our current credit ratings. We expect to pay minimal cash taxes into 2028 due to utilization of our NOL's and tax credits. Financing plans are subject to change.

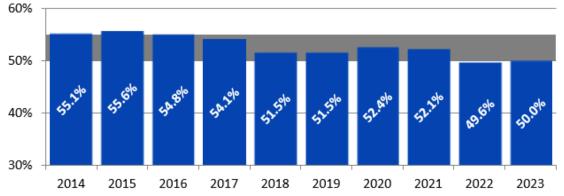
### Track Record of Growing Capital Investment



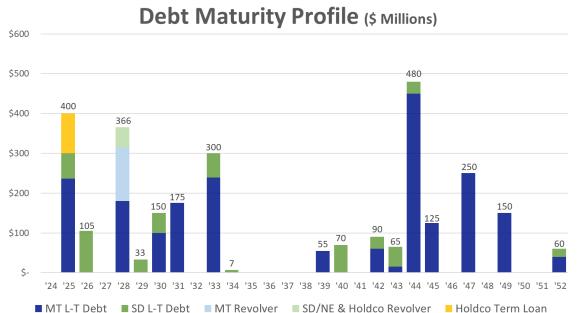
\* Historical Capital Investment includes property, plant and equipment additions and AFUDC Credit, both from our cash flow statement, and change in capital expenditures included in accounts payable. \*\* See Regulated Utility Five-Year Capital Forecast slide in the appendix for additional detail.

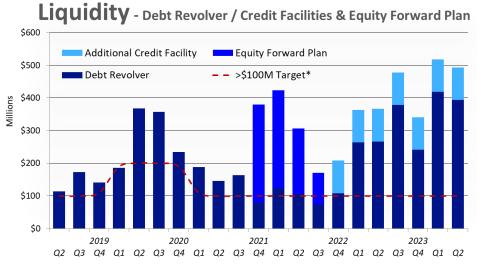
### Solid Balance Sheet

### **Debt to Capital Ratio**



Target: 50% - 55% - Annual ratio based on average of each quarter's debt/cap ratio Excludes Basin Creek capital lease and New Market Tax Credit Financing



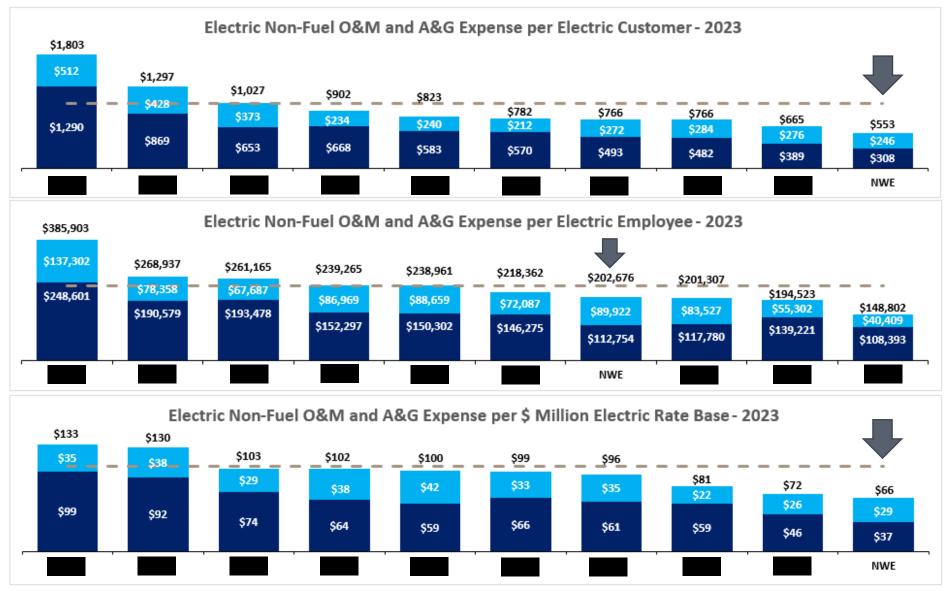


\* Liquidity target was raised to \$200 million during the height of the Covid pandemic

Investment grade credit ratings, liquidity significantly greater than our \$100 million target, debt to capitalization at the bottom of our targeted 50%-55% range, and a manageable schedule of debt maturities.

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### Disciplined Expense Program



Per Customer... Per Employee... Per Rate Base...

> NorthWestern maintains best-in-class expense efficiency among our regional peers.



Source: FERC Form 1 Reports - 2023 expenses and company filings through S&P Global IQ. Electric Non-Fuel O&M excludes fuel and steam costs for power generation, water costs for hydro operations, and purchased power cost unless identified in company disclosures. Electric employees are allocated by electric rate base weighting to total rate base.



# **Rate Reviews**

### Rate Review Summary

	MT Electric MT Natural Gas SD Nat		SD Natural Gas	NE Natural Gas
Date Filed	July 10, 2024	July 10, 2024	June 21, 2024	June 6, 2024
Test Year End	2023 with 2024 Known &	2023 with 2024 Known &	2023 with 2024 Known &	2023 with 2024 Known &
	Measurables	Measurables	Measurables	Measurables
Revenue Request	\$156.5 Million (\$74.6M net with Property Tax Tracker and PCCAM Adjustments)	\$28.6 Million	\$6.0 Million (\$4.4M Retail and \$1.6M Tx)	\$3.6 Million (\$3.3M Retail and \$0.3M Tx)
Equity Layer / ROE	Requested: 46.81% / 10.80%	Requested: 46.81% / 10.80%	Requested: 53.13% / 10.70%	Requested: 53.13% / 10.70%
	(Authorized: 48.02% / 9.65%)	(Authorized: 48.02% / 9.55%)	(Authorized: N/A / N/A)	(Authorized: N/A / 10.40%)
Debt Layer /	Requested: 53.19% / 4.57%	Requested: 53.19% / 4.57%	Requested: 46.87% / 4.42%	Requested: 46.87% / 4.42%
Cost of Debt	(Authorized: 51.98% / 4.01%)	(Authorized: 51.98% / 4.01%)	(Authorized: N/A / N/A)	(Authorized: N/A / 6.50%)
Authorized Rate Base	Requested: \$3.45 Billion	Requested: \$731.9 Million	Requested: \$95.6 Million	Requested: \$47.4 Million
	(Authorized: \$2.84 Billion)	(Authorized: \$582.8 Million)	(Authorized: \$65.9 Million)	(Authorized: \$24.3 Million)
Other Items to Note	\$874M of Gross Plant Investment	\$174M of Gross Plant Investment	\$80M of Gross Plant Investment	\$42M of Gross Plant Investment
	(Jan '23-Dec '24F)	(Jan '23-Dec '24F)	(Jan '10-Dec '23)	(Jan '07-Dec '23)
Key Dates	Requested Interim Rates Oct. 1, 2024 / New Rates May 23, 2025	Requested Interim Rates Oct. 1, 2024 / New Rates May 23, 2025	Interim rates 180 days from filing. Earliest rate increase would be Dec. 21, 2024	Requested interim rates Oct. 1, 2024

### Montana Electric Rate Review

#### \$156.5 Million Base Rate Increase Requested & \$74.6 Million Total Request



#### Typical 750 kWh Residential Electric Bill

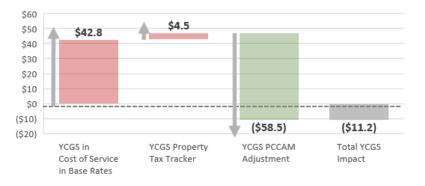
Base Rate Costs Flow-Through Costs



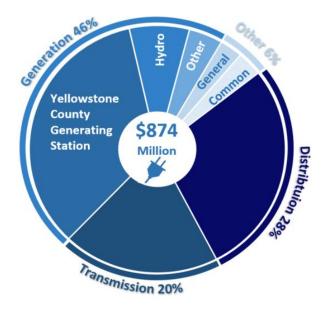
 Typical Bill based on Current Rates
 Typical Bill based on Interim Rates
 Typical Bill based on Proposed Rate

 Q
 (July 1, 2024)
 (October 1, 2024)
 (April 2025)

#### YCGS Net Customer Impact



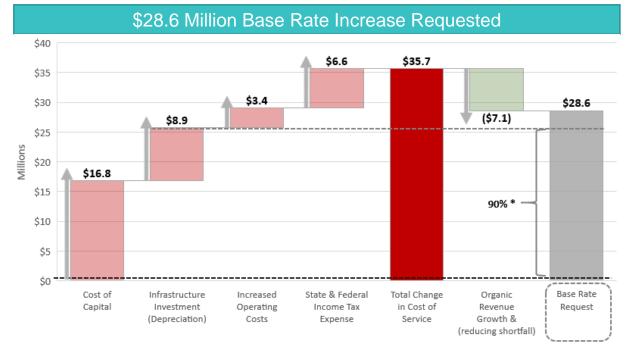
### NWE Montana Electric Plant-In-Service Additions 2023 Actuals and 2024 Known and Measurable



#### Montana Electric:

- 74.6 Million Net Request
- \$874 Million Plant-in-Service additions ('23-'24F)
- Operating Costs increase 1.1% CAGR ('21-'23)
- Typical Residential Bill increase 8.3% at full request

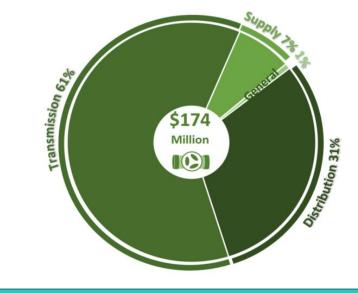
### Montana Gas Rate Review



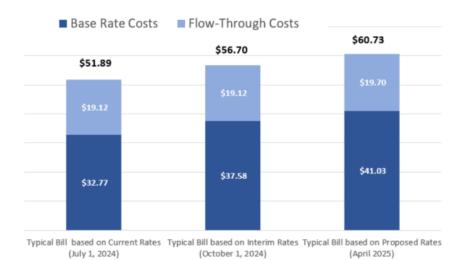
#### Montana Natural Gas:

- \$28.6 Million Total Request
- \$174 Million Plant-in-Service additions ('23-'24F)
- Operating Costs increase 3.3% CAGR ('21-'23)
- Typical Residential Bill increase 17.0% at full request

#### NWE Montana Natural Gas Plant-In-Service Additions 2023 Actuals and 2024 Known and Measurable



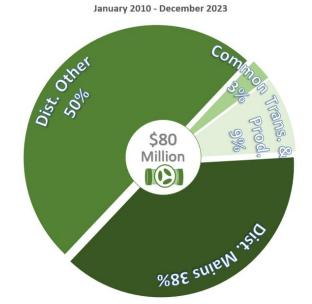
#### Typical 65 Therm Residential Natural Gas Bill



### South Dakota Natural Gas Rate Review

Ś7 \$2.5 \$6.0 \$6 \$1.6M \$5 Transport \$1.0 Millions \$4 \$3.5 \$0.8 (\$0.6) \$3 \$2.3 Ś2 52% \*-\$1 ŚΟ Cost of Infrastructure Increased Income & Total Increase Transport & Base Rate in Cost of Capital Investment Operating Prop. Tax Other Revenue Request (Depreciation) Costs Expense Service Reductions Increasing Deficiency

#### \$6.0 Million Rate Increase Requested



South Dakota Natural Gas - Gross Plant Investment

#### Typical 100 Therm Residential Natural Gas Bill

Base Rates

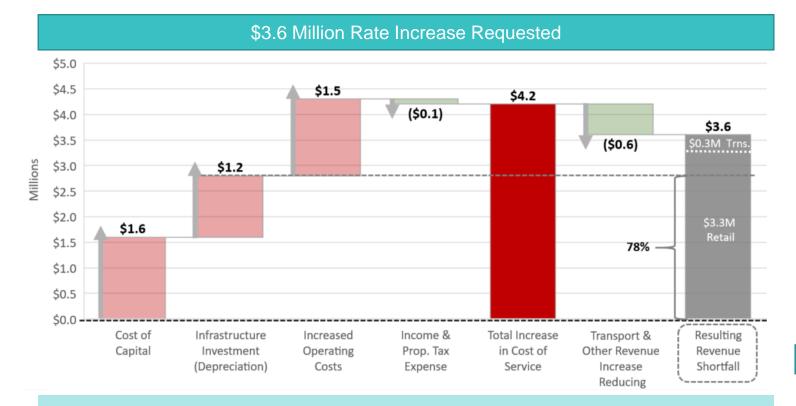
Supply (Pass Through Costs)

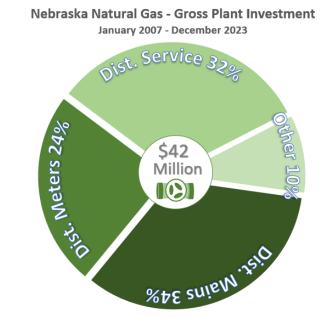


#### South Dakota Natural Gas:

- \$6.0 Million Total Request
- \$80 Million Plant-in-Service additions ('10-'23)
- Operating Costs increase 1.9% CAGR ('10-'23)
- Typical Residential Bill increase 7.9% at full request

### Nebraska Natural Gas Rate Review





#### Typical 100 Therm Residential Natural Gas Bill

Base Rates

Supply (Pass Through Costs)



#### Nebraska Natural Gas:

- \$3.6 Million Total Request
- \$42 Million Plant-in-Service additions ('07-'23)
- Operating Costs increase 1.3% CAGR ('07-'23)
- Typical Residential Bill increase 5.8% at full request



# Strategic Update

### Energy West / Cut Bank Natural Gas Acquisition

Transaction Highlights	<ul> <li>Two natural gas LDC's in Montana: Energy West Montana ("EWM") and Cut Bank Gas Co. ("CBG</li> <li>33,000 customers in Great Falls area, West Yellowstone and Cut Bank communities</li> <li>EWM's and CBGC's currently authorized rates will remain until our next natural gas rate review</li> </ul>	C") from Hope Utilities
Purchase Price	Asset purchase price of \$39 million*, subject to a number of customary closing conditions	
Approvals and Timing	<ul> <li>Expected closing in the first quarter of 2025</li> <li>Subject to Montana Public Service Commission approval (August 2024 filing)</li> </ul>	
Customers	<ul> <li>Opportunity to acquire assets strategically located within our service territory</li> <li>Consistent with focus on our existing regulated utility business</li> </ul>	ENERGY WEST MONTANA
Communities	<ul> <li>Expands and reinforces NorthWestern's commitment to Montana, its communities and residents</li> <li>Opportunity to expand NorthWestern's charitable and economic development impact</li> </ul>	
Employees	<ul> <li>EWM and CBGC employees offered employment with NWE</li> <li>NorthWestern remains committed to competitive pay, benefits and opportunity for advancement</li> </ul>	
Investors	<ul><li>Regulated distribution assets within our existing geography</li><li>Expected to be earnings and credit neutral</li></ul>	

\* Approximately 1.5x estimated 2024 ending Property Plant & Equipment balance





#### NorthWestern Energy entered into an agreement to acquire Puget Sound Energy's ownership interests in Colstrip Units 3 and 4.

This transaction is in addition to our previously disclosed agreement with Avista to acquire their ownership interest in Colstrip.

Announcement Date: Effective Date:	<u>Avista</u> January 2023 December 31, 2025	<u>Puget Sound</u> July 2024 December 31, 2025		
Generating Capacity:	<b>222 MW</b> (111 MW of each CU 3 & 4)	<b>370 MW</b> (185 MW of each CU 3 & 4)		
Acquisition Price:	\$0.0	\$0.0		

The no-cost acquisition will allow us to leverage existing infrastructure in Montana that is available when our customers need energy the most at an affordable cost.

Similar to the previously disclosed Avista agreement, the Puget acquisition is subject to customary conditions and approvals, including approval from the FERC. NorthWestern will have the right to exercise Avista's and Puget Sound's votes with respect to capital expenditures between now and 2025 with both Avista and Puget Sound responsible for its pro rata share. Avista and Puget Sound will retain their respective existing environmental and decommissioning obligations through life of plant.





#### Reliability

NorthWestern has considerable low cost wind and solar generation on our system today, but that generation is variable. Colstrip's generation provides power for our customers when the wind isn't blowing and the sun isn't shining.

#### Affordability

As other states require a transition away from coal resources at a pace faster than is feasible in Montana, this no-cost acquisition allows our customers to transition to a cleaner energy future at a pace that works for Montanans.

#### Sustainability

Colstrip is a dependable bridge to a cleaner energy future, which could ultimately include new lower- or no-carbon emitting resources such as gas-fired generation, small modular nuclear reactors, longduration storage or other technologies, which we believe could be located in the Colstrip area. But this will take time and we will not sacrifice service reliability during the transition.

### Colstrip Facility Ownership Overview

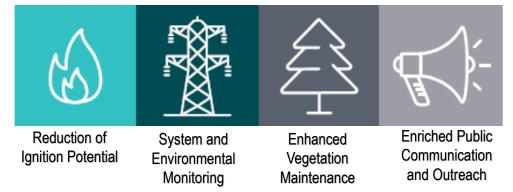
	Current Colstrip Ownership Structure (megawatts)			Announced January 16, 2023 2026 Exit Agreement 111 MW of both Units 3 & 4 transfer from Avista → NorthWestern			Announced July 30, 2024 2026 Exit Agreement 185 MW of both Units 3 & 4 transfer from PSE → NorthWestern		
-	Unit 3	Unit 4		Unit 3	Unit 4		Unit 3	Unit 4	
Avista	111	111 —							
NorthWestern		222	\	→ 111	333		→ 296	518	
PacifiCorp	74	74		74	74	/	74	74	
Portland	148	148		148	148	/	148	148	
Puget	185	185		185	185				
Talen	222			222			222		
Total	740	740		740	740		740	740	
	Unit 3	Unit 4		Unit 3	Unit 4		Unit 3	Unit 4	
Avista	15%	15% —							
NorthWestern		30%	\	-> 15%	45%		— <b>→</b> 40%	70%	
PacifiCorp	10%	10%		10%	10%	/	10%	10%	
Portland	20%	20%		20%	20%	/	20%	20%	
Puget	25%	25%		25%	25% —				
Talen	30%			30%			30%		
Total	100%	100%		100%	100%		100%	<b>100</b> %	

### 55%

In January 2026, we will own 55% of Colstrip Units 3 &4.

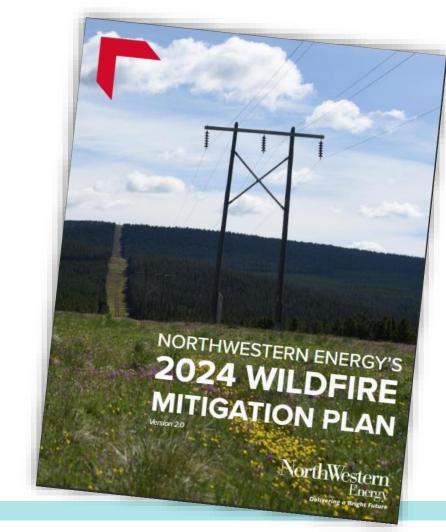
This allows us to guide investments in operation and maintenance in providing ondemand, 24/7 <u>cost-effective</u> generation for our Montana customers until a viable equivalent, carbon-free energy resource is available.

### Montana Wildfire Mitigation Plan



- ✓ Comprehensive summary of wildfire mitigation activities
- Expect to update plan with each electric rate review filing
- Deferral treatment for wildfire costs beyond amounts authorized in rates (up to \$95 million over 5 years)
- Key elements of the plan, driven by risk analysis include:
  - Situational Awareness
    - vegetation ManagementPublic Communication
  - Operational Practice System Preparedness
  - System Frepareuness
- Linear line miles of highest risk Montana electric assets

Distribution 5.9% Transmission 7.3%

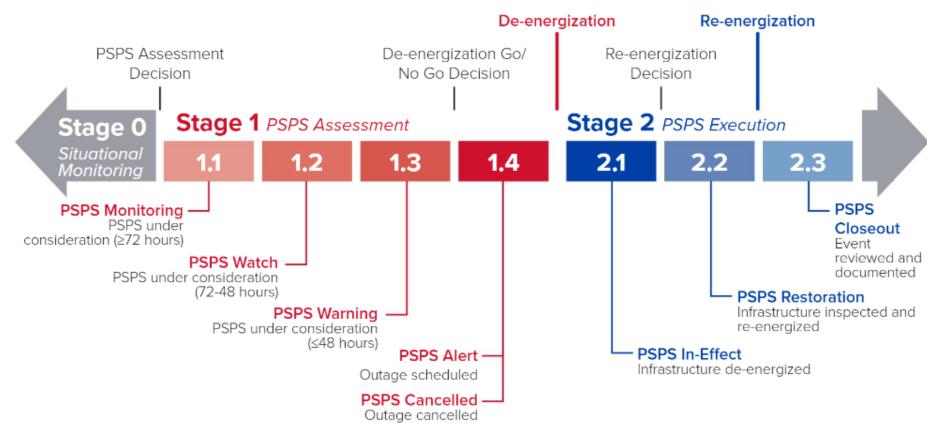


Our operational practice includes situationally performing power shutdowns and adjusting system operating protocols during periods of heightened wildfire risk. Power shutdown considerations include environmental conditions, system performance, and mitigating any potential impacts of an outage to customers and emergency services.

### Montana Public Safety Power Shutoff Plan

### **Guiding Plan Principles**

- Uphold our commitment to sustainable, affordable and reliable service
- Ensuring the safety of our employees, customers, the public, communities, and the environment
- Maintain robust situational awareness strategy for monitoring and quantifying conditions and risks
- Following a disciplined operational strategy for executing PSPS events
- Adhere to a consistent communication strategy to ensure that communications are clear, timely, and accurate





Weather / Environment + System Performance +Customer / Community Impact = Determines PSPS Event

NorthWesternEnergy.com/Wildfire

### Conclusion

Pure Electric & Gas Utility

Solid Utility Foundation Best Practices Corporate Governance

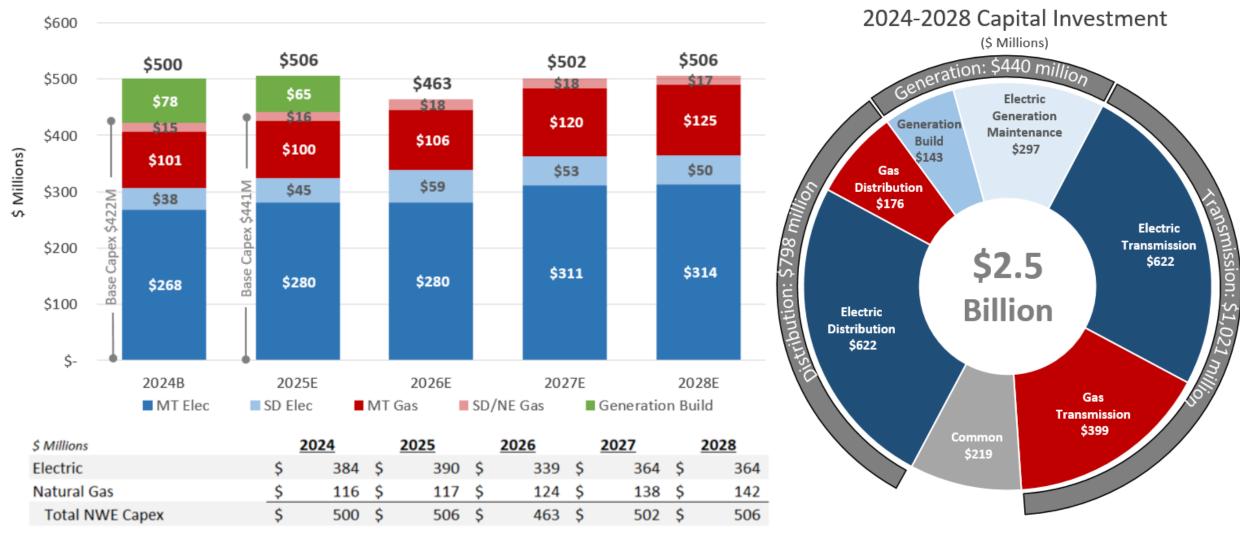
Attractive Future Growth Prospects

Strong Earnings & Cash Flows



# Appendix

### Appendix Regulated Utility Five-Year Capital Forecast



#### **\$2.5 billion of highly-executable and low-risk capital investment**

### Rate Base & Authorized Return Summary

Estimate as of 12/31/2023 Jurisdiction and Service	Implementation Date	Authorized Rate Base (millions)	Year-end Estimated Rate Base (millions)	Authorized Overall Rate of Return	Authorized Return on Equity	Authorized Equity Level	
Montana electric delivery and production (1)	November 2023	2,565.50	2,874.80	6.72%	9.65%	48.02%	(1) The reven with the FERC
Montana - Colstrip Unit 4	November 2023	\$ 276.9	\$ 257.7	8.25%	10.00%	50.00%	electric transm are included a
Montana natural gas delivery and production (2)	November 2023	\$ 582.8	\$ 744.1	6.67%	9.55%	48.02%	MPSC jurisdice
Total Montana		\$3,425.2	\$3,876.6				we do not sepa authorized rate (2) The Monta
South Dakota electric (3) (4)	January 2024	\$ 791.8	\$ 810.3	6.81%	n/a	n/a	includes a step annual depletio
South Dakota natural gas (3)	December 2011	\$ 65.9	\$ 95.8	7.80%	n/a	n/a	production ass (3) For those
Total South Dakota		\$ 857.7	\$ 906.1				respective sett
Nebraska natural gas (3)	December 2007	\$ 24.3	\$ 50.1	8.49%	10.40%	n/a	(4) On June 1 Dakota electric
Total NorthWestern Energy		\$4,307.2	\$4,832.8				year) with the Commission

(1) The revenue requirement associated with the FERC regulated portion of Montana electric transmission and ancillary services are included as revenue credits to our MPSC jurisdictional customers. Therefore, we do not separately reflect FERC authorized rate base or authorized returns. (2) The Montana gas revenue requirement includes a step down which approximates annual depletion of our natural gas production assets included in rate base. (3) For those items marked as "n/a," the respective settlement and/or order was not specific as to these terms. (4) On June 15, 2023, we filed a South Dakota electric rate review filing (2022 test year) with the South Dakota Public Utility

#### 

#### **Coal Generation Rate Base as a percentage of Total Rate Base**

Revenue from coal generation is not easily identifiable due to the use of bundled rates in South Dakota and other rate design and accounting considerations. However, NorthWestern is a fully regulated utility company for which rate base is the primary driver for earnings. The data to the left illustrates that NorthWestern only derives approximately 8 -10% of earnings from its jointly owned coal generation rate base.

## Appendix 2023 System Statistics

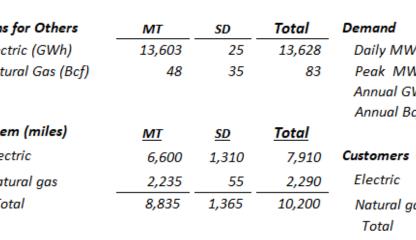


#### **Owned Energy Supply**

Electric (MW)	МТ	SD	Total	Trans for Others
Base load coal	222	211	433	Electric (GWh)
Wind	51	80	131	Natural Gas (Bcf
Hydro	464	-	464	
Other resources	150	155	305	
	887	446	1,333	System (miles)
				Electric
Natural Gas (Bcf)	MT	<u>SD</u>	<u>Total</u>	Natural gas
Proven reserves	31.5	-	31.5	Total
Annual production	2.8	-	2.8	
Storage	17.9	-	17.9	



#### **Transmission**





#### **Distribution**

	MT	SD / NE	Total
Vs	750	200	950
Ns	1,300	340	1,640
Whs	6,570	1,750	8,320
cf	23	11	33
	MT	<u>SD/NE</u>	<u>Total</u>
	405,500	64,800	470,300
as	212,100	92,900	305,000
	617,600	157,700	775,300
iles)	MT	<u>SD/NE</u>	<u>Total</u>

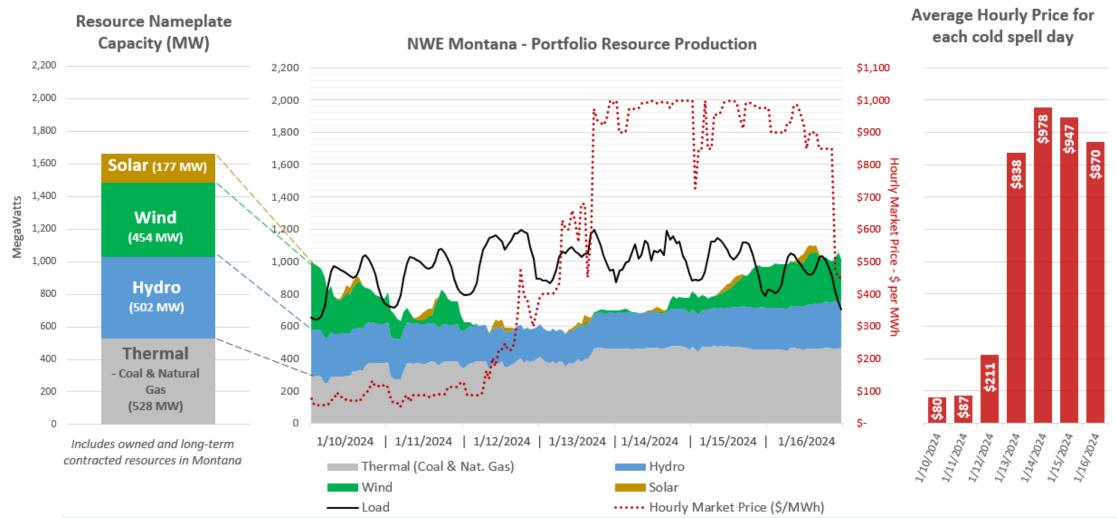
System (miles)	MT	<u>SD / NE</u>	<u>Total</u>
Electric	18,674	2,365	21,039
Natural gas	5,155	2,573	7,728
Total	23,829	4,938	28,767

Note: Statistics above are as of 12/31/2023

(1) Nebraska is a natural gas only jurisdiction

(2) Dave Gates Generating Station (DGGS) in Montana is a 150 MW nameplate facility but consider it a 105 MW (60 MW FERC & 45MW MPSC jurisdictions) peaker

## January 2024 Cold Weather Event - Montana

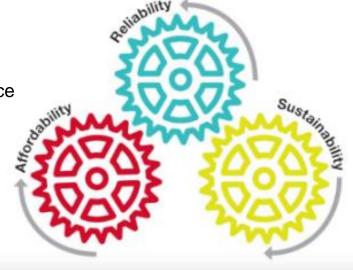


The above charts illustrate our resource nameplate capacity, the actual resource specific contribution of energy, the capacity deficit we faced, and the market price of power during the January 2024 multi-day cold weather event in Montana. As a result of our capacity deficit, we were reliant upon the high and volatile power market a majority of the time to meet customer demand.

## Appendix Our Net-Zero Vision



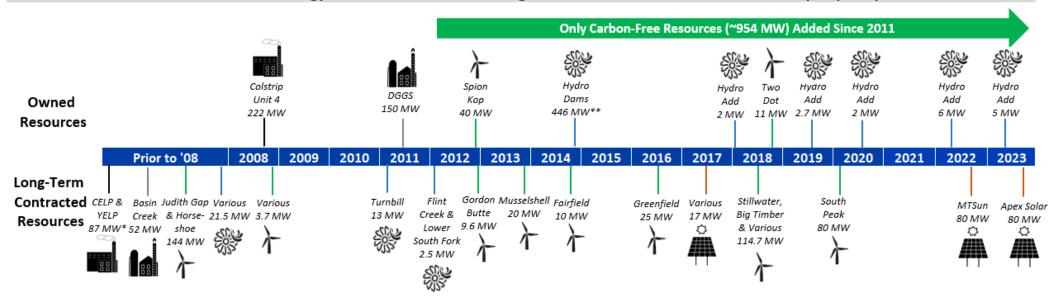
Over the past 100 years, NorthWestern Energy has maintained our commitment to provide customers with reliable and affordable electric and natural gas service while also being good stewards of the environment. We have responded to climate change, its implications and risks, by increasing our environmental sustainability efforts and our access to clean energy resources. But more must be done. We are committed to achieving net zero emissions by 2050.



- Committed to achieving net-zero by 2050 for Scope 1 and 2 emissions
- Must balance Affordability, Reliability and Sustainability in this transition
- No new carbon emitting generation additions after 2035
- Pipeline modernization, enhanced leak detection and development of alternative fuels for natural gas business
- Electrify fleet and add charging infrastructure
- Carbon offsets likely needed to ultimately achieve net-zero
- Please visit <u>www.NorthWesternEnergy.com/NetZero</u> to learn more about our Net Zero Vision.

### Appendix Timeline of Montana Generation Portfolio

NorthWestern Energy - Montana Owned & Long-Term Contracted Electric Portfolio by Capacity



\* Federally mandated Qualifying Facilities contracts with CELP (Colstrip Energy Limited Partnership) and YELP (Yellowstone Energy Limited Partnership) expire in 2024 and 2028, respectively. \*\* Excludes 194 MW Kerr Dam which was purchased and subsequently transferred to the Salish & Kootenai Tribes in 2015.

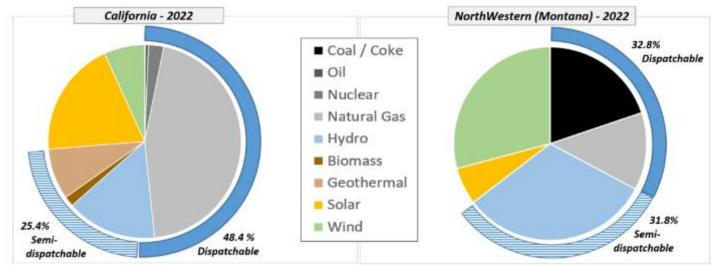


NorthWestern Energy Montana - Cumulative Timeline of Owned and Long-Term Contracted Electric Resources

Since 2011, we have added approximately 954 MW, both owned and long-term contracted, to our generation portfolio, all of which is from carbon-free resources.

## Appendix Comparison of Installed Capacity

		Cali	fornia		Nort	thWestern B	Energy (Monta	na)
	MW		Percent		MW		Percent	
	2021	of Total	<b>Dispatchable</b>	Non-Carbon	2022	of Total	<b>Dispatchable</b>	Non-Carbor
Coal / Coke	90	0.1%	0.1%		309	19.8%	19.8%	
Oil	492	0.5%	0.5%		0	0.0%		
Nuclear	2,323	2.6%	2.6%			0.0%		
Natural Gas	41,102	45.2%	45.2%		202	13.0%	13.0%	
Hydro	13,804	15.2%		15.2%	496	31.8%		31.8%
Biomass	1,555	1.7%		1.7%		0.0%		
Geothermal	7,739	8.5%		8.5%		0.0%		
Solar	17,685	19.4%		19.4%	97	6.2%		6.2%
Wind	6,206	6.8%		6.8%	454	29.2%		29.2%
	90,996	100.0%	48.4%	51.6%	1,558	100.0%	32.8%	67.2%



Source: EIA.gov – 2022 Form EIA-860 Data -Schedule 3 for calendar year 2022

California is dealing with significant capacity issues DESPITE having a greater amount of dispachable generation and fewer renewables than NorthWestern Energy in Montana (as a percentage of the total).

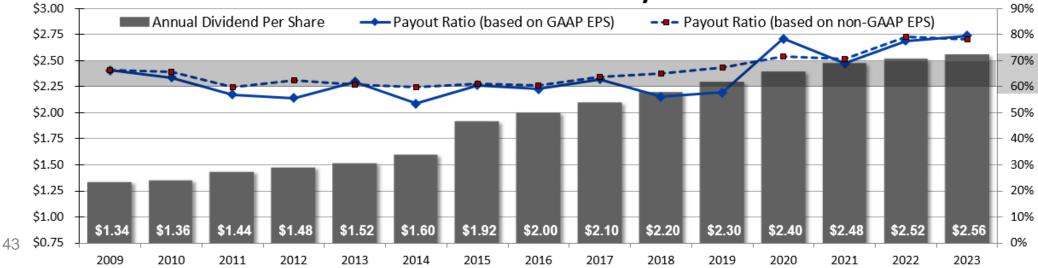


## **Earnings and Other**

## Appendix EPS & Dividend History



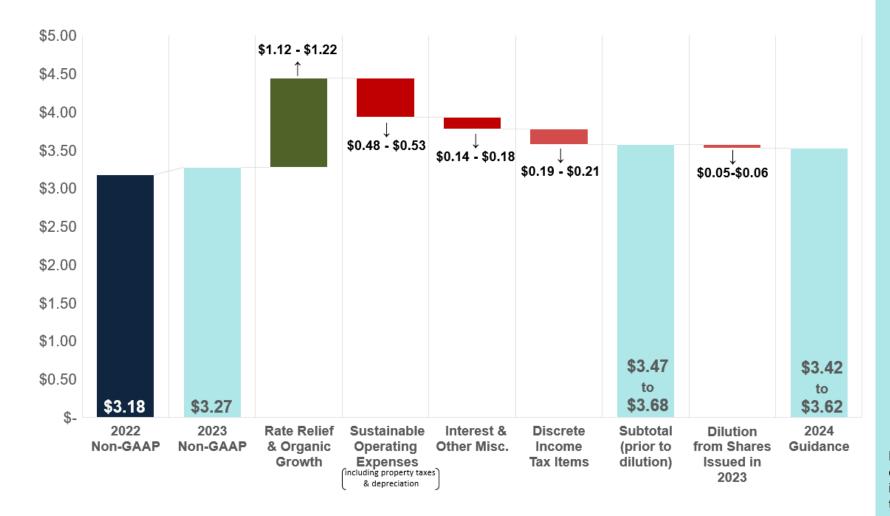
#### **Dividend Per Share and Payout Ratio**



Dividend: 4.7%

See appendix for "Non-GAAP Financial Measures"





This guidance range is based upon, but not limited to, the following major assumptions:

- Normal weather in our service territories;
- Interim rates in Montana in the fourth quarter;
- An effective income tax rate of approximately 12%-14%; and
- Diluted average shares outstanding of approximately 61.4 million.

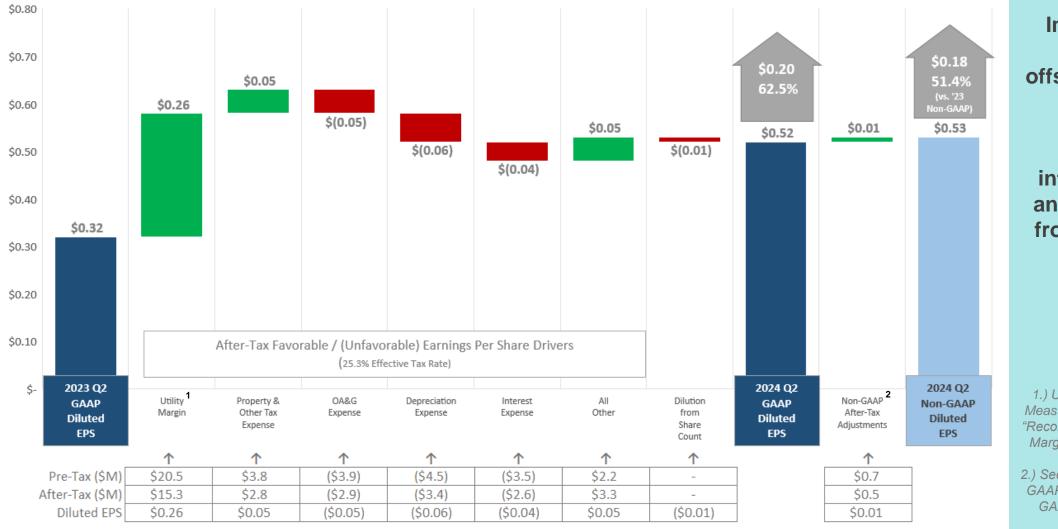
We project an annualized dividend of \$2.60 per share for 2024.

Note: 2024 earnings drivers are calculated using a 25.3% effective tax rate. The discrete income tax adjustments included to the left reflect anticipated changes in discrete tax items (such as amortization of removals, tax repairs and meter deductions, production tax credits, and other permanent or flow-through items) from 2023 non-GAAP earnings to 2024 guidance.



## 2024 Second Quarter Earnings

## Appendix Second Quarter Earnings Drivers



After-tax EPS vs Prior Year

Improvement in Utility Margin offset mild weather, higher OA&G expense, depreciation, interest expense, and slight dilution from higher share count.

1.) Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.

2.) See "Second Quarter 2024 Non-GAAP Earnings" below and "Non-GAAP Financial Measures" in appendix.

## Appendix Second Quarter Financial Results

(in millions except per share amounts)	т	hree l	Months E	nded	June 30,	
	2024		2023	Va	riance	% Variance
Operating Revenues	\$ 319.9	\$	290.5	\$	29.4	10.1%
Fuel, purchased supply & direct transmission						
expense (exclusive of depreciation and depletion)	 76.5		67.6		8.9	13.2%
Utility Margin <sup>1</sup>	243.4		222.9		20.5	9.2%
Operating Expenses						
Operating and maintenance	57.4		54.8		2.6	4.7%
Administrative and general	31.3		30.0		1.3	4.3%
Property and other taxes	36.3		40.1		(3.8)	(9.5%)
Depreciation and depletion	56.9		52.4		4.5	8.6%
Total Operating Expenses	181.9		177.3		4.6	2.6%
Operating Income	61.6		45.6		16.0	35.1%
Interest expense	(31.9)		(28.4)		(3.5)	(12.3%)
Other income, net	6.2		4.1		2.1	51.2%
Income Before Taxes	 35.9		21.3		14.6	68.5%
Income tax expense	(4.2)		(2.2)		(2.0)	(90.9%)
Net Income	\$ 31.7	\$	19.1	\$	12.6	66.0%
Effective Tax Rate	 11.8%		10.1%		1.70%	
Diluted Shares Outstanding	61.4		59.8		1.6	2.7%
Diluted Earnings Per Share	\$0.52		\$0.32	\$	0.20	62.5%
Dividends Paid per Common Share	\$ 0.65	\$	0.64	\$	0.01	1.6%

 Utility Margin is a non-GAAP Measure. See appendix slide titled
 "Reconciling Gross Margin to Utility Margin" for additional disclosure.

### Appendix Second Quarter 2024 Non-GAAP Earnings

					Three	e Months I	Ended Ju	ine 30,				
												-
	GAAP	Non-GA	AP Adjustr	ments	Non GAAP	Non-G Varia		Non GAAP	Non-	GAAP Adjus	tments	GAAP
(in millions)	Three Months Ended June 30, <b>2024</b>	Unfavorable Weather (Addback)	Move Pension Expense to OG&A (disaggregated with A SU 2017-07)	Deferred Compensation	Three Months Ended June 30, <b>2024</b>	<u>Varia</u> \$	%	Three Months Ended June 30, <b>2023</b>	Deferred Compensation	Move Pension Expense to OG&A (disaggregated with ASU 2017-07) [1]	Unfavorable Weather (Addback)	Three Months Ended June 30, <b>2023</b>
Revenues	\$319.9	0.7			\$320.6	\$28.3	9.7%	\$292.3			1.8	\$290.5
Fuel, supply & dir. tx Utility Margin <sup>(2)</sup>	76.5 243.4	- 0.7	-		76.5 244.1	8.9 19.4	13.2% 8.6%	67.6 224.7			- 1.8	67.6 222.9
Op. Expenses OG&A Expense Prop. & other taxes Depreciation Total Op. Exp.	88.6 36.3 56.9 181.9	-	(0.6)	0.2	88.2 36.3 56.9 181.5	3.4 (3.8) 4.5 <b>4.2</b>	4.0% -9.5% 8.6% <b>2.4%</b>	84.8 40.1 52.4 177.3		-	-	84.8 40.1 52.4 177.3
Op. Income	61.6	0.7	0.6	(0.2)	62.7	15.3	32.3%	47.4			1.8	45.6
Interest expense Other (Exp.) Inc., net	(31.9) 6.2	-	(0.6)	0.2	(31.9) 5.8	(3.5) 1.7	-12.3% 41.5%	(28.4)	-	-	-	(28.4) 4.1
Pretax Income	35.9	0.7	-	-	36.6	13.5	58.4%	23.1	-	-	1.8	21.3
Income tax	(4.2)	(0.2)	-	-	(4.4)	(1.7)	-63.0%	(2.7)	-	-	(0.5)	(2.2)
Net Income	\$31.7	0.5	-	-	\$32.2	\$11.8	57.8%	\$20.4	-	-	1.3	\$19.1
ETR	11.8%	25.3%	-	-	12.1%			11.7%	-	-	25.3%	10.1%
Diluted Shares	61.4				61.4	1.6	2.7%	59.8				59.8
Diluted EPS	\$0.52	0.01	-	-	\$0.53	\$0.18	51.4%	\$0.35	-	-	0.03	\$0.32
				l								

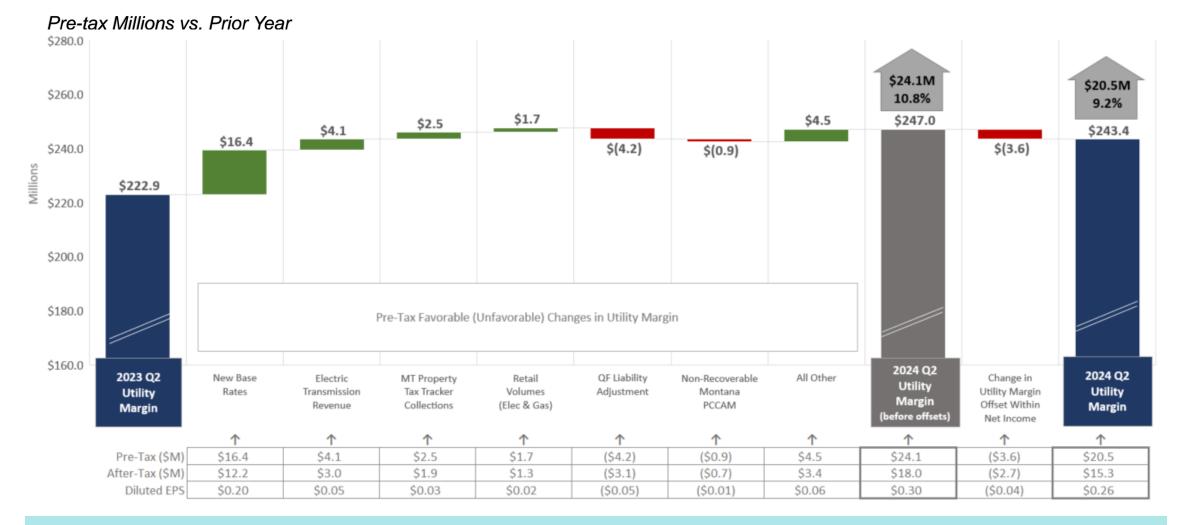
We estimate weather to be a \$0.7 million pre-tax detriment as compared to normal and a \$1.1 million benefit as compared to second quarter 2023.

(1) As a result of the adoption of Accounting Standard Update 2017-07 in March 2018, pension and other employee benefit expense is now disaggregated on the GAAP income statement with portions now recorded in both OG&A expense and Other (Expense) Income lines. To facilitate better understanding of trends in year-over-year comparisons, the non-GAAP adjustment above re-aggregates the expense in OG&A - as it was historically presented prior to the ASU 2017-07 (with no impact to net income or earnings per share).

(2) Utility Margin is a non-GAAP Measure. See the slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosures.

The adjusted non-GAAP measures presented in the table reflect significant items that are non-recurring or a variance from normal weather, however they should not be considered a substitute for financial results and measures determined or calculated in accordance with GAAP.

## Appendix Second Quarter Utility Margin Bridge



#### \$24.1 million or 10.8% increase in Utility Margin items that impact Net Income

NOTE: Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.



(dollars in millions)	Th	ree Months End	ed June 30,	
	2024	2023	Varia	ance
Electric	\$ 199.2	\$ 186.9	\$ 12.3	6.6%
Natural Gas	44.2	36.0	8.2	22.8%
Total Utility Margin <sup>1</sup>	\$ 243.4	\$ 222.9	\$ 20.5	9.2%

#### Increase in utility margin due to the following factors:

\$ 16.4	Base rates

- 4.1 Transmission revenue due to market conditions
- 2.5 Montana property tax tracker collections
- 1.1 Natural gas retail volumes
- 0.8 Montana natural gas transportation
- 0.6 Electric retail volumes
- (4.2) Qualifying Facility (QF) liability adjustment
- (0.9) Non-recoverable Montana electric supply costs
- <u>3.7</u> Other
- \$ 24.1 Change in Utility Margin Impacting Net Income
- \$ (3.8) Property & other taxes recovered in revenue, offset in property & other taxes
- (0.8) Production tax credits, offset in income tax expense
- 1.0 Operating expenses recovered in revenue, offset in operating & maintenance expense
- \$ (3.6) Change in Utility Margin <u>Offset Within Net Income</u>
- \$ 20.5 Increase in Utility Margin

## Appendix Operating Expenses (Q2)

(dollars in millions)

## Three Months Ended June 30,

	2024	2023	Varia	ince
Operating & maintenance	\$ 57.4	\$ 54.8	\$ 2.6	4.7%
Administrative & general	31.3	30.0	1.3	4.3%
Property and other taxes	36.3	40.1	(3.8)	(9.5)%
Depreciation and depletion	56.9	52.4	4.5	8.6%
<b>Operating Expenses</b>	\$ 181.9	\$ 177.3	\$ 4.6	2.6%

Increase in operating expenses due to the following factors:

- \$ 4.5 Depreciation expense due to plant additions and higher depreciation rates
  - 2.0 Electric generation maintenance
  - 1.8 Labor and benefits<sup>(1)</sup>
  - 0.5 Insurance expense
  - 0.4 Technology implementation and maintenance expenses
  - (0.5) Uncollectible accounts
  - <u>(1.9)</u> Other

**\$ 6.8** Change in Operating Expense Items <u>Impacting</u> Net Income

- \$ (3.8) Property and other taxes recovered in trackers, offset in revenue
  - 0.7 Pension and other postretirement benefits, offset in other income<sup>(1)</sup>
  - 1.0 Operating and maintenance expenses recovered in trackers, offset in revenue
  - (0.1) Deferred compensation, offset in other income
- 6 (2.2) Change in Operating Expense Items <u>Offset Within Net Income</u>
  - 4.6 Increase in Operating Expenses

(1) In order to present the total change in labor and benefits, we have included the change in the nonservice cost component of our pension and other postretirement benefits, which is recorded within other income on our Condensed Consolidated Statements of Income. This change is offset within this table as it does not affect our operating expenses.

## Appendix Operating to Net Income (Q2)

(dollars in millions)	Thr	ree Months En	ded June 30	,
	2024	2023	Varia	ance
Operating Income	\$ 61.6	\$ 45.6	\$ 16.0	35.1%
Interest expense	(31.9)	(28.4)	(3.5)	(12.3)%
Other income, net	6.2	4.1	2.1	51.2%
Income Before Taxes	35.9	21.3	14.6	68.5%
Income tax expense	(4.2)	(2.2)	(2.0)	(90.9)%
Net Income	\$ 31.7	\$ 19.1	\$ 12.6	66.0%

**\$3.5 million increase in interest expense** was primarily due to higher borrowings and interest rates, partly offset by lower interest on our revolving credit facilities and higher capitalization of Allowance for Funds Used During Construction (AFUDC).

**\$2.1 million increase in other income, net** was primarily due to higher capitalization of AFUDC and a decrease in the non-service component of pension expense.

**\$2.0 million increase in income tax expense** was primarily due to higher pre-tax income.



(in millions)		Three Mon	ths Ended	l June 30,	
	20	24	20	23	Variance
Income Before Income Taxes	\$35.9		\$21.3		14.6
Income tax calculated at federal statutory rate	7.5	21.0%	4.5	21.0%	3.0
Permanent or flow through adjustments:					
State income tax, net of federal provisions	-	0.1%	0.3	1.3%	(0.3)
Flow-through repairs deductions	(3.0)	(8.5%)	(1.7)	(8.0%)	(1.3)
Production tax credits	(2.0)	(5.6%)	(1.1)	(5.4%)	(0.9)
Amortization of excess deferred income tax	(0.2)	(0.5%)	(0.2)	(1.1%)	-
Plant and depreciation flow-through items	1.1	3.0%	0.2	0.9%	0.9
Other, net	0.8	2.3%	0.1	1.4%	0.7
Sub-total	(3.3)	(9.2%)	(2.4)	(10.9%)	(0.9)
Income Tax Expense	\$ 4.2	11.8%	\$ 2.1	10.1%	\$ 2.1

## Appendix Segment Results (Q2)

Three Months Ended June 30, 2024	I	Electric	Gas	(	Other	Total
Operating revenues	\$	260,134	\$ 59,795	\$	-	\$ 319,929
Fuel, purchased supply & direct transmission*		60,887	15,593		-	76,480
Utility margin <sup>1</sup>		199,247	 44,202		-	243,449
Operating and maintenance		43,467	 13,900		-	57,367
Administrative and general		23,294	7,821		166	31,281
Property and other taxes		28,006	8,251		(1)	36,256
Depreciation & depletion		47,546	9,387			56,933
Operating income (loss)		56,934	4,843		(165)	61,612
Interest expense		(23,298)	(7,147)		(1,430)	 (31,875
Other income		4,031	927		1,202	6,160
Income tax (expense) benefit		(3,891)	304		(656)	(4,243
Net income (loss)	\$	33,776	\$ (1,073)	\$	(1,049)	\$ 31,654
· · ·		· · · · · ·				
Three Months Ended June 30, 2023		Electric	Gas		Other	Total
Three Months Ended June 30, 2023 Operating revenues	\$	<u> </u>	\$ <b>Gas</b> 61,236	\$	Other	\$
-	-	Electric	\$ 		Other	\$ 290,502
Operating revenues	-	<b>Electric</b> 229,266	\$ 61,236		Other - -	\$ 290,502 67,578
Operating revenues Fuel, purchased supply & direct transmission*	-	Electric 229,266 42,363	\$ 61,236 25,215		Other - - -	\$ 290,502 67,578 222,924
Operating revenues Fuel, purchased supply & direct transmission* Utility margin <sup>1</sup>	-	Electric 229,266 42,363 186,903	\$ 61,236 25,215 36,021		Dther - - - - (1)	\$ 290,502 67,578 222,924 54,840
Operating revenues Fuel, purchased supply & direct transmission* Utility margin <sup>1</sup> Operating and maintenance	-	Electric 229,266 42,363 186,903 41,368	\$ 61,236 25,215 36,021 13,472			\$ 290,502 67,578 222,924 54,840 29,955
Operating revenues Fuel, purchased supply & direct transmission* Utility margin <sup>1</sup> Operating and maintenance Administrative and general	-	Electric 229,266 42,363 186,903 41,368 21,635	\$ 61,236 25,215 36,021 13,472 8,321		- - - - (1)	\$ 290,502 67,578 222,924 54,840 29,955 40,129
Operating revenues Fuel, purchased supply & direct transmission* Utility margin <sup>1</sup> Operating and maintenance Administrative and general Property and other taxes	-	Electric 229,266 42,363 186,903 41,368 21,635 31,022	\$ 61,236 25,215 36,021 13,472 8,321 9,104		- - - - (1)	\$ 290,502 67,578 222,924 54,840 29,955 40,129 52,380
Operating revenues Fuel, purchased supply & direct transmission* Utility margin <sup>1</sup> Operating and maintenance Administrative and general Property and other taxes Depreciation & depletion	-	Electric 229,266 42,363 186,903 41,368 21,635 31,022 43,319	\$ 61,236 25,215 36,021 13,472 8,321 9,104 9,061		- - - (1) 3 -	\$ 290,502 67,578 222,924 54,840 29,955 40,129 52,380 45,620
Operating revenues Fuel, purchased supply & direct transmission* Utility margin <sup>1</sup> Operating and maintenance Administrative and general Property and other taxes Depreciation & depletion Operating income (loss)	-	Electric 229,266 42,363 186,903 41,368 21,635 31,022 43,319 49,559	\$ 61,236 25,215 36,021 13,472 8,321 9,104 9,061 (3,937)		- - (1) 3 - (2)	\$ Total 290,502 67,578 222,924 54,840 29,955 40,129 52,380 45,620 (28,411 4,062
Operating revenues Fuel, purchased supply & direct transmission* Utility margin <sup>1</sup> Operating and maintenance Administrative and general Property and other taxes Depreciation & depletion Operating income (loss) Interest expense	-	Electric 229,266 42,363 186,903 41,368 21,635 31,022 43,319 49,559 (21,724)	\$ 61,236 25,215 36,021 13,472 8,321 9,104 9,061 (3,937) (4,490)		- - (1) 3 - (2) (2,197)	\$ 290,502 67,578 222,924 54,840 29,955 40,129 52,380 45,620 (28,411

\* Direct Transmission expense excludes depreciation and depletion

(1) Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.

## Appendix Electric Segment (Q2)

Reve	nues	Cha	nge	•		Average C Cou	
2024	2023	\$	%	2024	2023	2024	2023
		(in thousa	nds)				
\$ 86,028	\$ 83,840	\$ 2,188	2.6 %	582	568	327,655	321,820
15,392	15,686	(294)	(1.9) %	117	135	51,340	51,162
101,420	99,526	1,894	1.9 %	699	703	378,995	372,982
99,655	101,919	(2,264)	(2.2) %	756	759	75,602	74,234
26,356	25,134	1,222	4.9 %	259	266	13,083	12,985
126,011	127,053	(1,042)	(0.8) %	1,015	1,025	88,685	87,219
11,282	10,722	560	5.2 %	739	644	80	78
8,550	8,732	(182)	(2.1) %	36	33	6,460	6,388
247,263	246,033	1,230	0.5 %	2,489	2,405	474,220	466,667
(10,904)	(36,254)	25,350	(69.9) %				
22,436	18,352	4,084	22.3 %				
1,339	1,135	204	18.0 %				
260,134	229,266	30,868	13.5 %				
60,887	42,363	18,524	43.7 <b>%</b>				
199,247	186,903	12,344	6.6 %				
	2024	\$       86,028       \$       83,840         15,392       15,686         101,420       99,526         99,655       101,919         26,356       25,134         126,011       127,053         11,282       10,722         8,550       8,732         247,263       246,033         (10,904)       (36,254)         22,436       18,352         1,339       1,135         260,134       229,266         60,887       42,363	2024         2023         \$           (in thousa         (in thousa           \$ 86,028         \$ 83,840         \$ 2,188           15,392         15,686         (294)           101,420         99,526         1,894           99,655         101,919         (2,264)           26,356         25,134         1,222           126,011         127,053         (1,042)           11,282         10,722         560           8,550         8,732         (182)           247,263         246,033         1,230           (10,904)         (36,254)         25,350           22,436         18,352         4,084           1,339         1,135         204           260,134         229,266         30,868           60,887         42,363         18,524	2024         2023         \$         %           (in thousands)         (in thousands)           \$         86,028         \$         83,840         \$         2,188         2.6         %           15,392         15,686         (294)         (1.9)         %           101,420         99,526         1,894         1.9         %           99,655         101,919         (2,264)         (2.2)         %           26,356         25,134         1,222         4.9         %           126,011         127,053         (1,042)         (0.8)         %           11,282         10,722         560         5.2         %           8,550         8,732         (182)         (2.1)         %           (10,904)         (36,254)         25,350         (69.9)         %           22,436         18,352         4,084         22.3         %           1,339         1,135         204         18.0         %           60,887         42,363         18,524         43.7         %	RevenuesChange(MW20242023\$%202420242023\$%2024(in thousands)\$86,028\$83,840\$2,1882.6 %58215,39215,686(294)(1.9) %117101,42099,5261,8941.9 %69999,655101,919(2,264)(2.2) %75626,35625,1341,2224.9 %259126,011127,053(1,042)(0.8) %1,01511,28210,7225605.2 %7398,5508,732(182)(2.1) %36247,263246,0331,2300.5 %2,489(10,904)(36,254)25,350(69.9) %1,3391,13520418.0 %1,3391,13520418.0 %60,88742,36318,52443.7 %	2024         2023         \$         %         2024         2023           (in thousands)         (in thousands)         (in thousands)         \$         86,028         \$         83,840         \$         2,188         2.6 %         582         568           15,392         15,686         (294)         (1.9) %         117         135           101,420         99,526         1,894         1.9 %         699         703           99,655         101,919         (2,264)         (2.2) %         756         759           26,356         25,134         1,222         4.9 %         259         266           126,011         127,053         (1,042)         (0.8) %         1,015         1,025           11,282         10,722         560         5.2 %         739         644           8,550         8,732         (182)         (2.1) %         36         33           247,263         246,033         1,230         0.5 %         2,489         2,405           (10,904)         (36,254)         25,350         (69.9) %         2,405         4,084         22.3 %         4,084         22.3 %         4,084         5,5 %         6,0,887         4,2,363	Revenues         Change         (MWH)         Cou           2024         2023         \$         %         2024         2023         2024           2024         2023         \$         %         2024         2023         2024           2024         2023         \$         %         2024         2023         2024           2024         2023         \$         \$         \$         26.6         %         2024         2023         2024           \$         86,028         \$         83,840         \$         2,188         2.6         %         582         568         327,655           15,392         15,686         (294)         (1.9) %         1117         135         51,340           101,420         99,526         1,894         1.9         %         699         703         378,995           99,655         101,919         (2,264)         (2.2.9         756         759         75,602           26,356         25,134         1,222         4.9 %         259         266         13,083           11,282         10,722         560         5.2 %         739         644         80           8,550

#### Three Months Ended June 30,

\* Direct transmission expense is exclusive of depreciation and depletion expense

(1) Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.

## Appendix Natural Gas Segment (Q2)

	Reve	enue	es	Chan	ige	Dekatheri	ms (Dkt)	Average C Cou	
	2024		2023	\$	%	2024	2023	2024	2023
				(in thous	ands)				
Montana	\$ 18,921	\$	17,589	\$ 1,332	7.6 %	2,224	1,864	185,449	183,669
South Dakota	5,894		8,375	(2,481)	(29.6) %	568	703	42,440	41,914
Nebraska	3,798		7,457	(3,659)	(49.1) %	438	508	37,889	37,711
Residential	 28,613		33,421	(4,808)	(14.4) %	3,230	3,075	265,778	263,294
Montana	 10,743		9,918	 825	8.3 %	1,301	1,147	26,160	25,714
South Dakota	3,754		5,505	(1,751)	(31.8) %	600	675	7,354	7,217
Nebraska	1,969		4,665	(2,696)	(57.8) %	333	387	5,044	5,004
Commercial	 16,466		20,088	(3,622)	(18.0) %	2,234	2,209	38,558	37,935
Industrial	169		160	 9	5.6 %	23	19	237	232
Other	292		326	(34)	(10.4) %	44	43	196	188
Total Retail Electric	\$ 45,540	\$	53,995	\$ (8,455)	(15.7) %	5,531	5,346	304,769	301,649
Regulatory amortization	3,735		(3,369)	7,104	210.9 %				
Wholesale and other	10,520		10,610	(90)	(0.8) %				
Total Revenues	\$ 59,795	\$	61,236	\$ (1,441)	(2.4) %				
Total fuel, purchased supply &									
direct transmission expense*	\$ 15,593	\$	25,215	\$ (9,622)	(38.2) %				
Utility Margin <sup>1</sup>	\$ 44,202	\$	36,021	\$ 8,181	22.7 %				

#### Three Months Ended June 30,

\* Direct transmission expense is exclusive of depreciation and depletion expense

(1) Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.



## 2024 Year-to-Date Earnings

### Appendix Year-to-Date 2024 Non-GAAP Earnings

							Six Month	ns Ende	d June 3	30,					
	GAAP		Non-GA/	AP Adjust	ments	-	Non GAAP	Non-C Varia		Non GAAP	No	n-GAAP /	Adjustmer	its	GAAP
in millions)	Six Months Ended June 30, 2024	Unfavorable Weather (Addback)	Move Pension Expense to OG&A (disaggregated with ASU 2017-07)	Deferred Compensation	Impairment of Alternative Energy Storage Investment	Community Renewable Energy Project Penalty (not tax deductible)	Six Months Ended June 30, 2024	<u>Varia</u> \$	ince %	Six Months Ended June 30, 2023	Add Back Reduction Related to Previously Claimed AMT Credit	Deferred Compensation	Move Pension Expense to OG&A (disaggregated with ASU 2017-07)	Favorable Weather (Deduct)	Six Months Ended June 30, 2023
Revenues	\$795.3	1.9	-	-	-	-	\$797.2	\$53.9	7.3%	\$743.3	-	-	-	(1.8)	\$745.1
Fuel, supply & dir. tx	251.2	-	-	-		(H)	251.2	18.1	7.8%	233.1	-	-	-	-	233.1
Utility Margin <sup>(2)</sup>	544.1	1.9	-	-		-	546.0	35.8	7.0%	510.2	-	-	-	(1.8)	512.0
Op. Expenses OG&A Expense Prop. & other taxes Depreciation	183.3 83.4 113.7		(0.6) -	- 0.1 -	(2.2)		180.6 83.4 113.7	5.9 (5.9) 8.1	3.4% -6.6% 7.7%	174.7 89.3 105.6	-	0.1	(0.8)		175.4 89.3 105.6
Total Op. Exp.	380.3	-	(0.6)	0.1	(2.2)	-	377.6	8.0	2.2%	369.6	-	0.1	(0.8)		370.3
Op. Income	163.7	1.9	0.6	(0.1)	2.2	-	168.3	27.7	19.7%	140.6	-	(0.1)	0.8	(1.8)	141.7
Interest expense Other (Exp.) Inc., net	(62.9) 10.5	1.11	(0.6)	- 0.1	- 2.5	(2.3)	(62.9) 10.2	(6.5) 2.1	-11.5% 25.9%	(56.4) 8.1	-	- 0.1	(0.8)	1.5	(56.4) 8.8
Pretax Income	111.3	1.9	-	-	4.7	(2.3)	115.6	23.3	25.2%	92.3	-	-	-	(1.8)	94.1
Income tax	(14.6)	(0.5)	-	-	(1.2)	-	(16.2)	(7.4)	-84.1%	(8.8)	3.2		-	0.5	(12.4)
Net Income	\$96.7	1.4	-	-	3.5	(2.3)	\$99.3	\$15.8	18.9%	\$83.5	3.2	-	-	(1.4)	\$81.7
ETR	13.1%	25.3%		2	25.3%	0.0%	14.1%			9.5%		Ē		25.3%	13.2%
Diluted Shares	61.3		-	а.	1.00	-	61.3	1.5	2.5%	59.8					59.8
Diluted EPS	\$1.58	0.02	-	-	0.06	(0.04)	\$1.62	\$0.22	15.7%	\$1.40	0.05	•	-	(0.02)	\$1.37

For the six months ended June 30, we estimate weather to be a \$1.9 million pre-tax detriment as compared to normal and a \$3.7 million detriment as compared to 2023.

The adjusted non-GAAP measures presented in the table reflect significant items that are non-recurring or a variance from normal weather, however they should not be considered a substitute for financial results and measures determined or calculated in accordance with GAAP.

(1) As a result of the adoption of Accounting Standard Update 2017-07 in March 2018, pension and other employee benefit expense is now disaggregated on the GAAP income statement with portions now recorded in both OG&A expense and Other (Expense) Income lines. To facilitate better understanding of trends in year-over-year comparisons, the non-GAAP adjustment above reaggregates the expense in OG&A - as it was historically presented prior to the ASU 2017-07 (with no impact to net income or earnings per share).

(2) Utility Margin is a non-GAAP Measure. See the slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.

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## Appendix Year-to-Date Financial Results

(in millions except per share amounts)		Six M	onths En	ded J	une 30,	
	2024		2023	Va	riance	% Variance
Operating Revenues	\$ 795.3	\$	745.1	\$	50.2	6.7%
Fuel, purchased supply & direct transmission						
expense (exclusive of depreciation and depletion)	 251.2		233.1		18.1	7.8%
Utility Margin <sup>1</sup>	544.1		512.0		32.1	6.3%
Operating Expenses						
Operating and maintenance	111.5		110.7		0.8	0.7%
Administrative and general	71.7		64.7		7.0	10.8%
Property and other taxes	83.4		89.3		(5.9)	(6.6%)
Depreciation and depletion	113.7		105.6		8.1	7.7%
Total Operating Expenses	380.3		370.3		10.0	2.7%
Operating Income	163.7		141.7		22.0	15.5%
Interest expense	(62.9)		(56.4)		(6.5)	(11.5%)
Other income, net	10.5		8.8		1.7	19.3%
Income Before Taxes	 111.3		94.0		17.2	18.3%
Income tax (expense) benefit	(14.6)		(12.4)		(2.2)	17.7%
Net Income	\$ 96.7	\$	81.7	\$	15.0	18.4%
Effective Tax Rate	13.1%		13.2%		(0.1%)	
Diluted Average Shares Outstanding	61.3		59.8		1.5	2.5%
Diluted Earnings Per Share	 \$1.58		\$1.37		\$0.21	15.4%
Dividends Paid per Common Share	\$1.30		\$1.28	\$	0.02	1.6%

1.) Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.



(dollars in millions)	Six Months Ended June 30,									
	2024	се								
Electric	\$ 427.1	\$ 404.1	\$ 23.0	5.7%						
Natural Gas	117.0	107.9	9.1	8.4%						
Total Utility Margin	\$ 544.1	\$ 512.0	\$ 32.1	6.3%						

#### Increase in utility margin due to the following factors:

- \$ 36.2 Base rates
  - 7.6 Transmission revenue due to market conditions
  - 3.4 Montana property tax tracker collections
  - 1.0 Montana natural gas transportation
  - (4.4) Non-recoverable Montana electric supply costs
  - (4.2) QF liability adjustment
  - (2.6) Electric retail volumes
  - (2.4) Natural gas retail volumes
  - <u>3.6</u> Other
- \$ 38.2 Change in Utility Margin Impacting Net Income
- \$ (6.2) Property & other taxes recovered in revenue, offset in property & other taxes
  - (1.3) Revenue from higher production tax credits, offset in income tax expense
- 1.4 Operating expenses recovered in revenue, offset in operating & maintenance expense
- \$ (6.1) Change in Utility Margin <u>Offset Within Net Income</u>
  - 32.1 Increase in Utility Margin

## Appendix Operating Expenses (YTD)

(dollars in millions)

#### Six Months Ended June 30,

	2024	2023	Varia	nce
Operating & maintenance	\$ 111.5	\$ 110.7	\$ 0.8	0.7%
Administrative & general	71.7	64.7	7.0	10.8%
Property and other taxes	83.4	89.3	(5.9)	(6.6)%
Depreciation and depletion	113.7	105.6	8.1	7.7%
<b>Operating Expenses</b>	\$ 380.3	\$ 370.3	\$ 10.0	2.7%

#### Increase in operating expenses due to the following factors:

- \$ 8.1 Depreciation expense due to plant additions
  - 3.4 Labor and benefits<sup>(1)</sup>
  - 2.4 Litigation outcome (Pacific Northwest Solar)
  - 2.2 Non-cash impairment of alternative energy storage investment
  - 1.0 Insurance expense
  - 0.6 Technology implementation and maintenance expenses
  - 0.3 Property and other taxes not recoverable within trackers
  - (1.0) Uncollectible accounts
  - (0.6) Electric generation maintenance
  - (1.5) Other
- \$ 14.9 Change in Operating Expense Items Impacting Net Income
- \$ (6.2) Property and other taxes recovered in trackers, offset in revenue
  - (0.2) Pension and other postretirement benefits, offset in other income<sup>(1)</sup>
  - 1.4 Operating and maintenance expenses recovered in trackers, offset in revenue
  - <u>0.1</u> Deferred compensation, offset in other income
  - (4.9) Change in Operating Expense Items Offset Within Net Income
    - 10.0 Increase in Operating Expenses

(1) In order to present the total change in labor and benefits, we have included the change in the nonservice cost component of our pension and other postretirement benefits, which is recorded within other income on our Condensed Consolidated Statements of Income. This change is offset within this table as it does not affect our operating expenses.

## Appendix Operating to Net Income (YTD)

(dollars in millions) Six Months Ended June 30. 2024 2023 Variance \$ 163.7 \$ 141.7 \$ 22.0 15.5% **Operating Income** (62.9) (56.4)(6.5)(11.5)% Interest expense Other income, net 10.5 1.7 19.3% 8.8 Income Before Taxes 111.3 94.0 17.2 18.3% 17.7% (14.6)(12.4)(2.2)Income tax expense \$ 15.0 **Net Income** \$ 96.7 \$ 81.7 18.4%

**\$6.5 million increase in interest expenses** was primarily due to higher borrowings and interest rates partly offset by lower interest on our revolving credit facilities and higher capitalization of AFUDC.

**\$1.7 million increase in other income, net** was primarily due a \$2.3 million reversal of a previously expensed Community Renewable Energy Project penalty due to a favorable legal ruling and higher capitalization of AFUDC, partly offset by a \$2.5 million non-cash impairment of an alternative energy storage equity investment and an increase in the non-service component of pension expense.

**\$2.2 million increase in income tax expense** was primarily due to higher pre-tax income and plant and depreciation flow-through items.

## Appendix Tax Reconciliation (YTD)

	Six Months Ended June 30,					
	202	24	202	23	Variance	
Income Before Income Taxes	\$111.3		\$94.0		\$17.3	
Income tax calculated at federal statutory rate	23.4	21.0%	19.7	21.0%	3.7	
Permanent or flow through adjustments:						
State income taxes, net of federal provisions	0.7	0.6%	1.2	1.3%	(0.5)	
Flow-through repairs deductions	(9.2)	(8.3%)	(7.6)	(8.0%)	(1.6)	
Production tax credits	(5.0)	(4.5%)	(4.3)	(4.6%)	(0.7)	
Amortization of excess deferred income tax	(0.6)	(0.5%)	(1.0)	(1.1%)	0.4	
Reduction to previously claimed alternative minimum tax credit	-	-	3.2	3.4%	(3.2)	
Plant and depreciation flow-through items	4.1	3.7%	0.9	0.9%	3.2	
Share-based compensation	0.3	0.3%	0.4	0.4%	(0.1)	
Other, net	0.9	0.8%	(0.1)	(0.1%)	1.0	
Sub-total	(8.8)	(7.9%)	(7.3)	(7.8%)	(1.5)	
Income Tax Expense	\$ 14.6	13.1%	\$ 12.4	13.2%	\$ 2.2	

## Appendix Segment Results (YTD)

Six Months Ended June 30, 2024	I	Electric		Gas	(	Other	Total
Operating revenues	\$	603,320	\$	191,951	\$	-	\$ 795,271
Fuel, purchased supply & direct transmission*		176,228		74,973		-	251,201
Utility margin <sup>1</sup>		427,092		116,978		-	 544,070
Operating and maintenance		83,766		27,783		-	 111,549
Administrative and general		51,213		17,867		2,646	71,726
Property and other taxes		64,306		19,120		1	83,427
Depreciation & depletion		94,850		18,826		-	113,676
Operating income (loss)		132,957		33,382		(2,647)	163,692
Interest expense		(47,955)		(13,396)		(1,503)	 (62,854
Other income (expense)		9,492		1,981		(994)	10,479
Income tax expense		(11,174)		(2,869)	_	(534)	(14,577
Net income (loss)	\$	83,320	\$	19,098	\$	(5,678)	\$ 96,740
Six Months Ended June 30, 2023		Electric		Gas		Other	Total
Operating revenues	\$	524,574	\$	220,470	\$	-	\$ 745,044
Evel would be a shown by 0 sline at the second states the							
Fuel, purchased supply & direct transmission*		120,497		112,573		-	 233,070
Fuel, purchased supply & direct transmission <sup>*</sup> Utility margin <sup>1</sup>		120,497 404,077		112,573 107,897		-	
							 511,974
Utility margin <sup>1</sup>		404,077		107,897		- - - 13	 511,974 110,701
Utility margin <sup>1</sup> Operating and maintenance		404,077 83,781	<u> </u>	107,897 26,920		- - 13 5	 511,974 110,701 64,703
Utility margin <sup>1</sup> Operating and maintenance Administrative and general		404,077 83,781 46,603		107,897 26,920 18,087			 511,974 110,701 64,703 89,280
Utility margin <sup>1</sup> Operating and maintenance Administrative and general Property and other taxes		404,077 83,781 46,603 69,273		107,897 26,920 18,087 20,002			 233,070 511,974 110,701 64,703 89,280 105,628 141,662
Utility margin <sup>1</sup> Operating and maintenance Administrative and general Property and other taxes Depreciation & depletion		404,077 83,781 46,603 69,273 87,217		107,897 26,920 18,087 20,002 18,411		5	511,974 110,701 64,703 89,280 105,628
Utility margin <sup>1</sup> Operating and maintenance Administrative and general Property and other taxes Depreciation & depletion Operating Income (loss)		404,077 83,781 46,603 69,273 87,217 117,203		107,897 26,920 18,087 20,002 18,411 24,477		5 - (18)	511,974 110,701 64,703 89,280 105,628 141,662
Utility margin <sup>1</sup> Operating and maintenance Administrative and general Property and other taxes Depreciation & depletion Operating Income (loss) Interest expense		404,077 83,781 46,603 69,273 87,217 117,203 (40,284)		107,897 26,920 18,087 20,002 18,411 24,477 (7,741)		5 - (18) (8,394)	511,974 110,701 64,703 89,280 105,628 141,662 (56,419

\* Direct Transmission expense excludes depreciation and depletion

(1) Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.

## Appendix Electric Segment (YTD)

	Reve	nue	S		Cha	nge		Megawatt (MW		Average C Cou	
	2024		2023		\$	%		2024	2023	2024	2023
				(	(in thousa	nds)					
Montana	\$ 203,391	\$	209,302	\$	(5,911)	(2.8	) %	1,429	1,439	326,986	321,278
South Dakota	34,702		35,457		(755)	(2.1	) %	290	330	51,396	51,218
Residential	238,093		244,759		(6,666)	(2.7	) %	1,719	1,769	378,382	372,496
Montana	201,158		214,532	(	(13,374)	(6.2	) %	1,580	1,610	75,639	74,249
South Dakota	54,128		50,262		3,866	7.7	%	546	545	13,047	12,964
Commercial	 255,286		264,794		(9,508)	(3.6	) %	2,126	2,155	88,686	87,213
Industrial	22,951		22,563		388	1.7	%	1,464	1,270	80	79
Other	13,366		13,986		(620)	(4.4	) %	49	48	5,689	5,623
Total Retail Electric	529,696		546,102	(	(16,406)	(3.0	) %	5,358	5,242	472,837	465,411
Regulatory amortization	25,442		(61,551)		86,993	(141.3	) %				
Transmission	44,824		37,245		7,579	20.3	%				
Wholesale and other	3,358		2,778		580	20.9	%				
Total Revenues	603,320		524,574		78,746	15.0	%				
Total fuel, purchased supply & direct transmission expense*	176,228		120,497		55,731	46.3	%				
Utility Margin <sup>1</sup>	\$ 427,092	\$	404,077		23,015		%				

#### Six Months Ended June 30,

\* Direct transmission expense is exclusive of depreciation and depletion expense

(1) Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.

## Appendix Natural Gas Segment (YTD)

							Average C	Sustomer
	Reve	nues	Char	nge	Dekather	ms (Dkt)	Cou	nts
	2024	2023	\$	%	2024	2023	2024	2023
			(in thous	ands)				
Montana	\$ 67,511	\$ 84,471	\$ (16,960)	(20.1) %	8,482	8,381	185,332	183,583
South Dakota	19,499	28,310	(8,811)	(31.1) %	2,005	2,455	42,521	42,032
Nebraska	14,315	27,970	(13,655)	(48.8) %	1,669	1,915	37,970	37,838
Residential	101,325	140,751	(39,426)	(28.0) %	12,156	12,751	265,823	263,453
Montana	35,826	46,257	(10,431)	(22.6) %	4,698	4,834	26,121	25,690
South Dakota	13,021	19,791	(6,770)	(34.2) %	1,914	2,177	7,362	7,235
Nebraska	8,188	17,828	(9,640)	(54.1) %	1,192	1,386	5,063	5,040
Commercial	57,035	83,876	(26,841)	(32.0) %	7,804	8,397	38,546	37,965
Industrial	588	889	(301)	(33.9) %	83	94	237	232
Other	868	1,122	(254)	(22.6) %	133	136	196	188
Total Retail Electric	\$ 159,816	\$ 226,638	\$ (66,822)	(29.5) %	20,176	21,378	304,802	301,838
Regulatory amortization	10,661	(28,770)	39,431	(137.1) %				
Wholesale and other	21,474	22,602	(1,128)	(5.0) %				
Total Revenues	\$ 191,951	\$ 220,470	\$ (28,519)	(12.9) %				
Total fuel, purchased supply & direct transmission expense*	\$ 74,973	\$ 112,573	\$ (37,600)	(33.4) %				
Utility Margin <sup>1</sup>	\$ 116,978	\$ 107,897	\$ 9,081	8.4 %				

#### Six Months Ended June 30,

\* Direct transmission expense is exclusive of depreciation and depletion expense

(1) Utility Margin is a non-GAAP Measure. See appendix slide titled "Reconciling Gross Margin to Utility Margin" for additional disclosure.



#### Pretax millions - shareholder (detriment) benefit

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	`	,		_	
	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	Full Year
'17/'18 Tracker First full year r	ecorded in Q3	;	\$3.3		\$3.3
'18/'19 Tracker			(\$5.1)	\$0.3	(4.8)
2018 (Expense) Benefit	\$0.0	\$0.0	(\$1.8)	<b>\$0.3</b>	(\$1.5)
				i	Full Year
'18/'19 Tracker	(\$1.6)	\$4.6			\$3.0
'19/'20 Tracker			\$0.1	(\$0.7)	(0.6
2019 (Expense) Benefit	(\$1.6)	\$4.6	<b>\$0.1</b>	(\$0.7)	\$2.4
—					Full Year
CU4 Disallowance ('18/'19 Tracke	er)			(\$9.4)	(\$9.4
'19/'20 Tracker	(\$0.1)	\$0.2			\$0.1
Recovery of modeling costs	\$0.7	ŶŨĨĹ		i i	\$0.7
'20/'21 Tracker			(\$0.6)	(\$0.3)	(\$0.9
 2020 (Expense) Benefit	\$0.6	\$0.2	(\$0.6)	(\$0.3)	(\$0.1
	<b>7</b>		(4)	(+/	Full Year
'20/'21 Tracker	(\$0.8)	(\$0.5)		i	(\$1.3
'21/'22 Tracker	(\$0.07	(0.27	(\$2.7)	(\$1.4)	(\$4.1
2021 (Expense) Benefit	(\$0.8)	(\$0.5)	(\$2.7)	(\$1.4)	(\$5.4
	Q1	Q2	Q3	Q4	Full Year
'21/'22 Tracker	(\$0.8)	(\$0.8)			(\$1.6
'22/'23 Tracker			(\$3.9)	(\$1.7)	(\$5.6
2022 (Expense) Benefit	(\$0.8)	(\$0.8)	(\$3.9)	(\$1.7)	(\$7.2
—	Q1	Q2	<u>Q3</u>	Q4	Year-to-Date
'22/'23 Tracker	\$0.5	\$2.1			\$2.6
Retro-active application of PCCAM base				\$3.2	\$3.2
'23/'24 Tracker			\$0.1	\$1.1	\$1.2
2023 (Expense) Benefit	\$0.5	\$2.1	<b>\$0.1</b>	\$4.3	\$7.0
_	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	Q4	Year-to-Date
'23/'24 Tracker	(\$3.0)	\$1.2			(\$1.8
'24/'25 Tracker				ĺ	\$0.0
2024 (Expense) Benefit	(\$3.0)	\$1.2	\$0.0	\$0.0	(\$1.8
Year-over-Year Variance	(\$3.5)	(\$0.9)			(\$4.4)
	(\$5.5)	(000)		•	

## **Qualified Facility Earnings Adjustment**

(Millions)	Annual actual contract price escalation	Annual adjustment for actual output and pricing	Adjustment associated with the one-time clarification in contract term	Total
Nov-12	(Arbitration) \$47.9 Non-GAAP Adj.	\$0.0	\$0.0	\$47.9
Jun-13	\$0.0	1.0	0.0	\$1.0
Jun-14	\$0.0	0.0	0.0	\$0.0
Jun-15	(\$6.1) Non-GAAP Adj.	1.8	0.0	(\$4.3)
Jun-16	\$0.0	1.8	0.0	\$1.8
Jun-17	\$0.0	2.1	0.0	\$2.1
Jun-18	\$17.5 Non-GAAP Adj.	9.7	0.0	\$27.2
Jun-19	\$3.3	3.1	0.0	\$6.4
Jun-20	\$2.2	0.9	0.0	\$3.1
Jun-21	(\$2.1)	2.6	8.7 Non-GAAP Adj.	\$9.2
Sep-21	\$0.0	0.0	(1.3) Non-GAAP Adj.	(\$1.3)
Dec-21	\$0.0	0.0	(0.4) Non-GAAP Adj.	(\$0.4)
Jun-22	\$3.3	1.8	0.0	\$5.1
Jun-23	\$4.2	0.8	0.0 Non-GAAP Adj.	\$5.0
Jun-24	\$0.0	0.8	0.0	Ś0.8
Year-over	-Year Better (Worse)			
2013	(\$47.9)	1.0	0.0	(\$46.9)
2014	\$0.0	(1.0)	0.0	(\$1.0)
2015	(\$6.1)	1.8	0.0	(\$4.3)
2016	\$6.1	0.0	0.0	\$6.1
2017	\$0.0	0.3	0.0	\$0.3
2018	\$17.5	7.6	0.0	\$25.1
2019	(\$14.2)	(6.6)	0.0	(\$20.8)
2020	(\$1.1)	(2.2)	0.0	(\$3.3)
2021	(\$4.3)	\$1.7	\$7.0	\$4.4
2022	\$5.4	(\$0.8)	(\$7.0)	(\$2.4)
2023	\$0.9	(\$1.0)	\$0.0	(\$0.1)
2024	(\$4.2)	\$0.0	\$0.0	(\$4.2)

Our electric QF liability consists of unrecoverable costs associated with contracts covered under PURPA that are part of a 2002 stipulation with the MPSC and other parties. Risks / losses associated with these contracts are born by shareholders, not customers. Therefore, any mitigation of prior losses and / or benefits of liability reduction also accrue to shareholders.



(dollars in millions)	As	of June 30, 2024	As of D	As of December 31, 2023			
Cash and cash equivalents	\$	6.4	\$	9.2			
Restricted cash		24.6	\$	16.0			
Accounts receivable, net		149.5	\$	212.3			
Inventories		115.0	\$	114.5			
Other current assets		68.6	\$	55.0			
Goodwill		357.6	\$	357.6			
PP&E and other non-current assets		6,992.2	\$	6,836.1			
Total Assets	\$	7,713.8	\$	7,600.7			
Payables		91.3		124.3			
Other current liabilities		280.2		307.3			
Total debt & capital leases		2,901.7		2,793.4			
Other non-current liabilities		1,633.5		1,590.3			
Shareholders' equity		2,807.3		2,785.3			
Total Liabilities and Equity	\$	7,713.8	\$	7,600.7			
Capitalization:							
Total Debt & Capital Leases		2,901.7		2,793.4			
Less: Basin Creek Capital Lease		(7.2)		(8.8)			
Shareholders' Equity		2,807.3		2,785.3			
Total Capitalization	\$	5,701.7	\$	5,569.9			
Ratio of Debt to Total Capitalization		50.8%		50.0%			

Debt to Total Capitalization up from last quarter and inside our targeted 50% - 55% range.

## Appendix Year-to-Date Cash Flow

	Six	Six Months Ended June 30									
(dollars in millions)		2024		2023							
Operating Activities											
Net Income	\$	96.7	\$	81.7							
Non-Cash adjustments to net income		128.1		95.3							
Changes in working capital		1.0		124.3							
Other noncurrent assets & liabilities		(1.9)		(7.2)							
Cash Provided by Operating Activities		223.9		294.1							
Cash Used in Investing Activities		(248.3)		(265.8)							
Cash Provided by (Used In) Financing Activities		30.2		(26.8)							
Cash Provided by Operating Activities	\$	223.9	\$	294.1							
Less: Changes in working capital		1.0		124.3							
Funds from Operations	\$	222.9	\$	169.8							
PP&E additions		247.4		263.4							
Capital expenditures included in trade accounts payable		(15.2)		(43.8)							
AFUDC Credit		9.4		7.8							
Total Capital Investment	\$	241.6	\$	227.4							

Cash from Operating Activities decreased by \$70.2 million due primarily to significant net cash inflows from recovery of previously under-collected energy supply cost in the prior period, and net cash outflows in 2024 from our January 2024 cold weather event.

Funds from Operations increased by \$53.1 million over prior period.

Net Under-Collected Supply Costs (in millions)									
	Beginning (Jan. 1)	Ending (June 30)	(Outflow) / Inflow						
2023	\$115.4	\$30.0	\$85.4						
2024	\$7.8	\$14.9	\$(7.1)						
	2	024 Cash Outflow	\$(92.5)						

No Planned Equity Issuances in 2024

Financing plans (targeting a FFO to Debt ratio > 14%) are expected to maintain our current credit ratings and are subject to change.

#### Debt financing in 2024

- Issued \$175 million, 5.56% coupon, 7 year Montana FMBs in Q1
- Issued \$33 million, 5.55% coupon, 5 year South Dakota FMBs in Q1
- Issued \$7 million, 5.75% coupon, 10 year, South Dakota FMBs in Q1
- Entered \$100 million term loan in Q2 with variable rate of Secured Overnight Financing Rate plus an applicable margin.

## Appendix Reconciling Gross Margin to Utility Margin

Reconciliation of Gross Margin to Utility Margin for the Three Months Ended June 30,

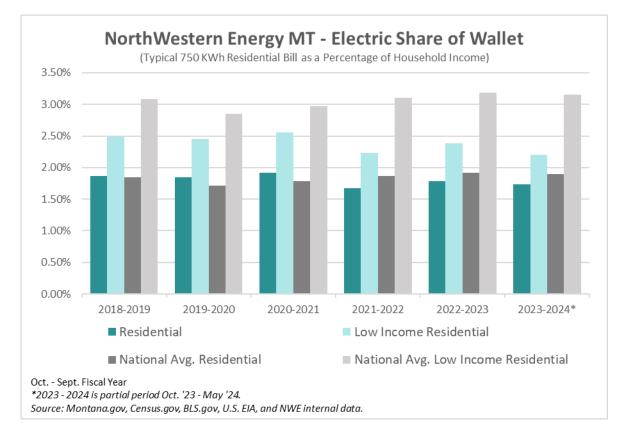
	Eleo	ctric	Natura	al Gas	То	otal
	2024	2023	2024	2023	2024	2023
(in millions)						
Reconciliation of gross margin to utility margin						
Operating Revenues	\$ 260.1	\$ 229.3	\$ 59.8	\$ 61.2	\$ 319.9	\$ 290.5
Less: Fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion shown	60.9	42.4	15.6	25.2	76.5	67.6
Less: Operating & maintenance expense	43.5	41.4	13.9	13.5	57.4	54.9
Less: Property and other tax expense	28.0	31.0	8.2	9.1	36.2	40.1
Less: Depreciation and depletion expense	47.6	43.3	9.4	9.1	57.0	52.4
Gross Margin	80.1	71.2	12.7	4.3	92.8	75.5
Plus: Operating & maintenance expense	43.5	41.4	13.9	13.5	57.4	54.9
Plus: Property and other tax expense	28.0	31.0	8.2	9.1	36.2	40.1
Plus: Depreciation and depletion	47.6	43.3	9.4	9.1	57.0	52.4
Utility Margin <sup>(1)</sup>	\$ 199.2	\$ 186.9	\$ 44.2	\$ 36.0	\$ 243.4	\$ 222.9

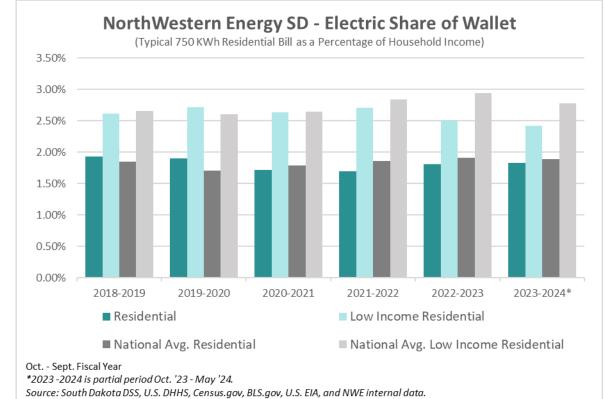
#### Reconciliation of Gross Margin to Utility Margin for the Six Months Ended June 30,

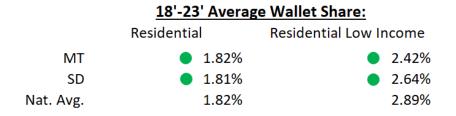
	Ele	ctric	Natur	al Gas	То	otal
	2024	2023	2024	2023	2024	2023
(in millions)						
Reconciliation of gross margin to utility margin						
Operating Revenues	\$ 603.3	\$ 524.6	\$ 192.0	\$ 220.5	\$ 795.3	\$ 745.1
Less: Fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion shown	176.2	120.5	75.0	112.6	251.2	233.1
Less: Operating & maintenance expense	83.8	83.8	27.8	26.9	111.6	110.7
Less: Property and other tax expense	64.3	69.3	19.1	20.0	83.4	89.3
Less: Depreciation and depletion expense	94.9	87.2	18.8	18.4	113.7	105.6
Gross Margin	184.1	163.8	51.3	42.6	235.4	206.4
Plus: Operating & maintenance expense	83.8	83.8	27.8	26.9	111.6	110.7
Plus: Property and other tax expense	64.3	69.3	19.1	20.0	83.4	89.3
Plus: Depreciation and depletion	94.9	87.2	18.8	18.4	113.7	105.6
Utility Margin <sup>(1)</sup>	\$ 427.1	\$ 404.1	\$ 117.0	\$ 107.9	\$ 544.1	\$ 512.0

Management believes that Utility Margin provides a useful measure for investors and other financial statement users to analyze our financial performance in that it excludes the effect on total revenues caused by volatility in energy costs and associated regulatory mechanisms. This information is intended to enhance an investor's overall understanding of results. Under our various state regulatory mechanisms, as detailed below, our supply costs are generally collected from customers. In addition, Utility Margin is used by us to determine whether we are collecting the appropriate amount of energy costs from customers to allow recovery of operating costs, as well as to analyze how changes in loads (due to weather, economic or other conditions), rates and other factors impact our results of operations. Our Utility Margin measure may not be comparable to that of other companies' presentations or more useful than the GAAP information provided elsewhere in this report.

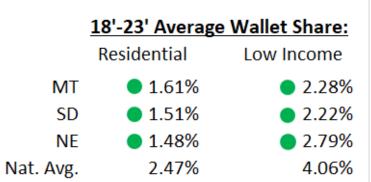


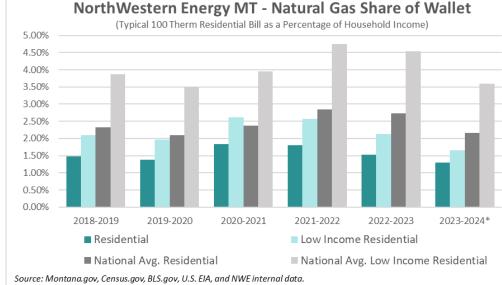






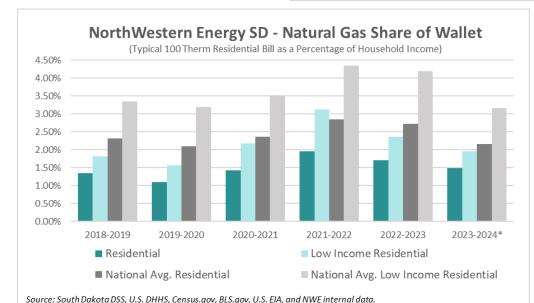
## Appendix Natural Gas Wallet Share

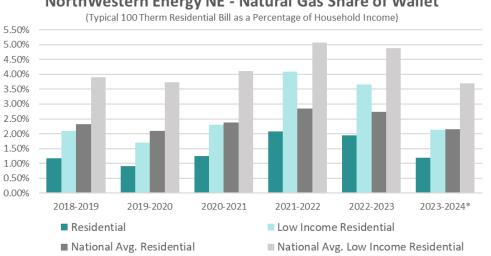




Note: Montana typical bill is based on 65 therms which translates to ~0.32% lower wallet share than pictured. For consistency with South Dakota and Nebraska, 100 therms is used for Montana in this illustration.

Oct. - Sept. Fiscal Year \*2023 - 2024 is partial period Oct. '23 - May '24





Source: Nebraska DHHS, U.S. DHHS, Census.gov, BLS.gov, U.S. EIA, and NWE internal data.

NorthWestern Energy NE - Natural Gas Share of Wallet

## Experienced & Engaged Board of Directors



Appendix

#### Linda G. Sullivan

- Board Chair
- · Audit (Chair), SETO
- Independent
- Since April 2017



- Brian B. Bird · President & Chief
- **Executive Officer** Non-independent
- Since Jan. 2023



- Anthony T. Clark
  - Nominating & Governance, HR
  - Independent
  - Since Dec. 2016



Sherina M. Edwards

- Nominating & Governance, HR
- Independent
- Since April 2023



Jan R. Horsfall

- · SETO (chair), Audit
- Independent
- Since April 2015



#### Britt E. Ide

- Nominating & Governance, HR
- Independent
- Since April 2017



#### Kent T. Larson

- SETO, Audit
- Independent
- Since July 2022



#### Mahvash Yazdi

- HR (Chair), SETO
- Independent
- Since December 2019



#### Jeff W. Yingling

- Nominating & Governance (Chair), Audit
- Independent
- Since October 2019

## Appendix Strong Executive Team



Brian B. Bird

- President & Chief Executive Officer
- Current position since 2023 (formerly President & Chief Operating Officer '21-'22 and Chief Financial Officer '03-'21)



Crystal D. Lail

- Vice President and Chief Financial Officer
  Current position since 2021
- (formerly VP and Chief Accounting Officer '20-'21)



Michael R. Cashell

- Vice President -Transmission
- Current Position since 2011



#### Cynthia S. Fang

- Vice President -Regulatory
- Current position since 2023



Shannon M. Heim
Vice President & General Counsel

Current position since 2023



John D. Hines

- Vice President Supply/Montana Affairs
- Current Position since 2011



Bleau LaFave

- Vice President Asset Management & Business Development
- Current position since June 2023 (formerly Director of Long-Term Resources)



#### Jason Merkel

- Vice President Distribution
   Current Position
- since 2022



#### Bobbi L. Schroeppel

- Vice President Customer Care, Communications and Human Resources
- Current Position since 2002



#### Jeanne M. Vold

- Vice President Technology
- Current Position since 2021 (former Business Technology Officer '12-'21)

### Appendix Our Commissioners

#### Montana Public Service Commission

7	
- 24	
- <b>4</b>	

		Began	Term	
Name	Party	Serving	Ends	
James Brown (President)	R	Jan-21	Jan-25	
Jennifer Fielder (Vice President)	R	Jan-21	Jan-25	
Annie Bukacek	R	Jan-23	Jan-27	
Tony O'Donnell	R	Jan-17	Jan-25	
Randy Pinocci	R	Jan-23	Jan-27	

-

Term

Ends

Jan-29

Jan-27

Jan-25

Jan-29

Jan-25

Began

Serving

Jan-23

Jan-23

Jan-07

Jan-23

Jan-19

#### South Dakota Public Utilities Commission

Nebraska Public Service Commission

	-	

		Began	Term	
Name	Party	Serving	Ends	
Kristie Fiegen (Chair)	R	Aug-11	Jan-25	
Gary Hanson (Vice Chair)	R	Jan-03	Jan-27	
Chris Nelson	R	Jan-11	Jan-29	

Party

R

R

R

R

R

Commissioners are elected in statewide elections. Chairperson is elected by fellow Commissioners. Commissioner term is six years, Chairperson term is one year.

Commissioners are elected in

statewide elections.

Chairperson is elected by

fellow Commissioners.

Commissioner term is six

years, Chairperson term is

one year.

Commissioners are elected in statewide elections from each

of five districts. Leadership

positions are elected by fellow Commissioners.

Commissioner term is four

years, Chairperson term is two

years.

## There will be at least two new commissioners in Montana after November's election.

Commissioners Brown (not running) and O'Donnell (termed out) will be leaving while commissioner Fielder is running for reelection unchallenged. District 2 – Brad Molner (R) vs Susan Bilo (D) and District 3 – Jeff Welborn (R) vs Leonard Williams (D)

#### South Dakota – one commissioner running for re-election

Commissioner Fiegen (R) is running against Forrest Wilson (D) and Gideon Oakes (L) in November

#### Nebraska – two commissioners running to be re-elected

Commissioners Schram (R) and Watermeier (R) are both running unchallenged

#### <u>Name</u> Eric Kamler Christian Mirch Tim Schram Kevin Stocker

Dan Watermeier (Chair)

## Non-GAAP Financial Measures

#### Use of Non-GAAP Financial Measures - Reconcile to Non-GAAP diluted EPS

Pre-Tax Adjustments (\$ Millions)	<u>2014</u>		<u>15</u>	<u>2016</u>		2017		2018		<u>2019</u>		2020		2021		2022		2023
Reported GAAP Pre-Tax Income	\$ 110.4	\$	181.2	\$ 156.5	\$	176.1	\$	178.3	\$	182.2	\$	144.2	\$	190.2	\$	182.4	\$	201.0
Non-GAAP Adjustments to Pre-Tax Income:					_		_											
Weather	(1.3)		13.2	15.2	×	(3.4)	<b>1</b>	(1.3)		(7.3)		9.8		1.1		(8.9)		4.3
Lost revenue recovery related to prior periods	-		-	(14.2)		-	<b>1</b>	-	·	-		-		-		-		-
Remove hydro acquisition transaction costs	15.4		-	-		-	٢.,	-	5 - C	-		-		-		-		-
Exclude unplanned hydro earnings	(8.7)		-	-		-	<b>5</b>	-	<b>1</b>	-		-		-		-		-
Remove benefit of insurance settlement	-	<b>*</b>	(20.8)	-		-	٢.,	-	<b>*</b>	-		-		-		-		-
QF liability adjustment	-	<b>*</b>	6.1	-		-	<b>5</b> - 1	(17.5)		-		-		(6.9)		-		-
Electric tracker disallowance of prior period costs	-			12.2		-	<b>5</b> - 1	-	<b>7</b>	-		9.9		-		-		-
Income tax adjustment	-		-	-		-		9.4		-		-		-		-		-
Community Renewable Energy Project Penalty	-		-	-		-		-		-		-		-		2.5		-
Unplanned Equity Dilution from Hydro transaction								-		-		-		-		-		-
Adjusted Non-GAAP Pre-Tax Income	\$ 115.8	\$	179.7	\$ 169.7	\$	172.7	\$	168.9	\$	174.9	\$	163.9	\$	184.4	\$	176.0	\$	205.
Tax Adjustments to Non-GAAP Items (\$ Million	2014	20	15	2016		2017		2018		2019		2020		2021		2022		2023
GAAP Net Income	\$ 120.7			\$ 164.2		162.7	\$	197.0		202.1	s	155.2	\$	186.8	s	183.0	\$	194.
Non-GAAP Adjustments Taxed at 38.5% ('12-'17) and 25.3% ('		•	10112	V 10112	•	10211	•	10110	•	LULII	•	10012	•	10010	•	10010	•	1011
Weather			8.1	9.3		(2.1)		(1.0)		(5.5)		7.3		0.8		(6.6)		3.
	(0.8)																	
Lost revenue recovery related to prior periods	-		-	(8.7)		-		-		-		-		-		-		-
Remove hydro acquisition transaction costs	9.5		-	-		-		-		-		-		-		-		-
Exclude unplanned hydro earnings	(5.4)		-	-		-		-		-		-		-		-		-
Remove benefit of insurance settlement	-		(12.8)	-		-		-		-		-		-		-		-
QF liability adjustment	-		3.8	-		-		(13.1)		-		-		(5.2)		-		-
Electric tracker disallowance of prior period costs	-			7.5		-		-		-		7.4		-		-		-
Income tax adjustment	(18.5)		- '	(12.5)		-	· .	(12.8)		(22.8)		-		-		-		-
Community Renewable Energy Project Penalty																2.5		-
Unplanned Equity Dilution from Hydro transaction																		-
Previously claimed AMT Credit																-		3.
Natural Gas Safe Harbor UTP Benefit				-														(3.
Non-GAAP Net Income	\$ 105.5	\$	150.3	\$ 159.8	\$	160.6	\$	170.1	\$	173.8	\$	169.9	\$	182.4	\$	178.9	\$	197.
Non-GAAP Diluted Earnings Per Share	<u>2014</u>	20	15	<u>2016</u>		2017		2018	2	2019		2020		2021		2022	1	2023
Diluted Average Shares (Millions)	40.4		47.6	48.5		48.7		50.2		50.8		50.7		51.9		56.3		60.
Reported GAAP Diluted earnings per share	\$ 2.99	\$	3.17	\$ 3.39	\$		\$	3.92	\$		\$	3.06	\$	3.60	\$	3.25	\$	3.2
Non-GAAP Adjustments:																		
Weather	(0.02)		0.17	0.19		(0.04)		(0.02)		(0.11)		0.14		0.01		(0.11)		0.05
Lost revenue recovery related to prior periods	-		-	(0.18)		-		-		-		-		-		-		-
Remove hydro acquisition transaction costs	0.24		-	-		-		-		-		-		-		-		-
Exclude unplanned hydro earnings	(0.14)		-	-		-		-		-		-		-		-		
Remove benefit of insurance settlements & recoveries	(0.14)		(0.27)	_		_		_				_		-		_		-
QF liability adjustment	-		0.08	-		-		(0.26)		-		-		(0.10)		-		_
Electric tracker disallowance of prior period costs	-		-	0.16		-		(0.20)				0.15		(0.10)				
Income tax adjustment	(0.47)		-	(0.26)		-		(0.25)		(0.45)		0.15		_				-
Community Renewable Energy Project Penalty	(0.47)		-	(0.20)		-		(0.23)		(0.45)		-		-		0.04		-
	0.08		-	-		-		-		-		-		-		0.04		-
Upplanned Equity Dilution from Hydro transaction																		-
Unplanned Equity Dilution from Hydro transaction	0.00		-	-		-		-								-		0.0
Unplanned Equity Dilution from Hydro transaction Previously claimed AMT Credit Natural Gas Safe Harbor UTP Benefit	0.00		-	-		-		-										0.0

## Appendix Non-GAAP Financial Measures

This presentation includes financial information prepared in accordance with GAAP, as well as other financial measures, such as Utility Margin, Adjusted Non-GAAP pretax income, Adjusted Non-GAAP net income and Adjusted Non-GAAP Diluted EPS that are considered "non-GAAP financial measures." Generally, a non-GAAP financial measure is a numerical measure of a company's financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP.

We define Utility Margin as Operating Revenues less fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion) as presented in our Consolidated Statements of Income. This measure differs from the GAAP definition of Gross Margin due to the exclusion of Operating and maintenance, Property and other taxes, and Depreciation and depletion expenses, which are presented separately in our Consolidated Statements of Income. A reconciliation of Utility Margin to Gross Margin, the most directly comparable GAAP measure, is included in this presentation.

Management believes that Utility Margin provides a useful measure for investors and other financial statement users to analyze our financial performance in that it excludes the effect on total revenues caused by volatility in energy costs and associated regulatory mechanisms. This information is intended to enhance an investor's overall understanding of results. Under our various state regulatory mechanisms, as detailed below, our supply costs are generally collected from customers. In addition, Utility Margin is used by us to determine whether we are collecting the appropriate amount of energy costs from customers to allow recovery of operating costs, as well as to analyze how changes in loads (due to weather, economic or other conditions), rates and other factors impact our results of operations. Our Utility Margin measure may not be comparable to that of other companies' presentations or more useful than the GAAP information provided elsewhere in this report.

Management also believes the presentation of Adjusted Non-GAAP pre-tax income, Adjusted Non-GAAP net income and Adjusted Non-GAAP Diluted EPS is more representative of normal earnings than GAAP pre-tax income, net income and EPS due to the exclusion (or inclusion) of certain impacts that are not reflective of ongoing earnings. The presentation of these non-GAAP measures is intended to supplement investors' understanding of our financial performance and not to replace other GAAP measures as an indicator of actual operating performance. Our measures may not be comparable to other companies' similarly titled measures.



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