

about...

NORTH WESTERN ENERGY



Providing a Valuable Service

“By national comparisons, NorthWestern is a relatively small utility. It is a regionally focused, fully regulated, pure utility.”

- Bob Rowe, President and CEO

NorthWestern Energy is a “small cap” company serving approximately 650,000 customers in Montana, South Dakota and Nebraska.

Compared nationally, NorthWestern is a relatively small utility that is entirely regulated.

NorthWestern is dedicated to providing safe, reliable electric and/or natural gas service to 349 communities in three service territories.

This document summarizes the Company’s service in South Dakota and Nebraska.

If you want to know more about NorthWestern Energy, log on to www.northwesternenergy.com. You can find the latest Company news, download reports, learn ways to make your home or business more energy efficient, sign up for services and much more.

South Dakota and Nebraska Operations

Electric Service (S.D. only)

60,100 customers in 110 eastern S.D. communities

3,200 miles of distribution power lines

120 substations

Own 205 megawatts of electric generation serving customers from three Jointly owned coal-burning baseload plants and 105 megawatts from various natural gas and fuel oil peaking units

Investment in critical infrastructure to keep S.D. strong and help it grow

Pricing for electric and natural gas retail services are established by tariffs filed with and approved by South Dakota’s Public Utilities Commission and Nebraska’s Public Service Commission

For wind development, S.D. ranks fourth in potential and 18th in installed capacity

Natural Gas Service (S.D. and Neb.)

84,500 customers in 60 eastern S.D. communities and four southcentral Neb. communities

2,200 miles of distribution pipelines

Programs and Services

- ◆ Retail (service to end-use customers such as homes and businesses) electric and natural gas distribution, transmission and supply services.
- ◆ Wholesale (service to generators or suppliers for ultimate use by customers) electric services.
- ◆ Extended customer services including online account access, service requests and bill payment.
- ◆ Dedicated and responsible partners in business retention, business expansion and business creation through economic development resources.

South Dakota/Nebraska Investment

Total Assets (company-wide)	\$2.8 billion
S.D. Total Assets	\$412 million
Neb. Total Assets	\$90 million
Total Capitalization (company-wide)	\$1.8 billion
S.D. Capital Investment (2008)	\$25 million
Neb. Capital Investment (2008)	\$2.5 million
S.D. Non-Payroll Expenditures (2008)	\$17 million
Neb. Non-Payroll Expenditures (2008)	\$4.8 million

South Dakota/Nebraska Commitment

SD/NE Property Taxes (2008)	\$4.4 million
Charitable Contributions (company-wide)	More than \$1.1 million

- ◆ \$110,000 through local, employee-run committees
- ◆ \$150,000 to S.D. fuel bill assistance, weatherization and food banks
- ◆ \$110,000 to Neb. fuel bill assistance, weatherization and food banks
- ◆ Monthly employee-led charitable giving campaigns
- ◆ Employees are community leaders and volunteers throughout our region

South Dakota/Nebraska Employees

S.D. Employees	284
S.D. Gross Payroll	\$20.8 million
Neb. Employees	43
Neb. Gross Payroll	\$2.4 million
S.D. Employee Locations	22 communities
Neb. Employee Locations	3 communities
S.D. Union Employees	155
Neb. Union Employees	35
S.D./Neb. Retirees	283
Estimated Annual S.D./Neb. Pension Payments	\$3.7 million
S.D. Union Contractors	30
Estimated S.D. Union Contractor FTEs	80
Estimated S.D. Union Contractor Payroll	\$8.3 million

- ◆ Half of the executive team live in S.D.
- ◆ Corporate office, customer call center, and other key facilities are located in S.D.



NorthWestern
Energy

Delivering a Bright Future