

NorthWestern Energy
E+ Natural Gas Savings for the Home Program - Equipment
Program Guidelines, Application Instructions & Incentive Amounts

Qualifications

- NorthWestern Energy residential natural gas space or water heating customers are eligible for the program.
- **NorthWestern Energy representatives may verify completed jobs prior to payment.**
- This program is for existing homes. New construction does not qualify. Garages do not qualify.
- Work completed or materials purchased prior to January 1, 2009, will not be accepted under the program.
- Details of the program, including incentives, are subject to change without prior notice. Incentive amounts are valid through November 30, 2010.

Energy Efficient Equipment*

| Equipment | Incentive Amount (Preferred Contractor) | Incentive Amount (Self-Installed or Non-Preferred Contractor) | Qualifiers |
|--|---|---|--|
| High Efficiency Condensing Boiler** | \$200 each | \$160 each | AFUE \geq 90%, replaces a standard AFUE \leq 82% boiler |
| High Efficiency Condensing Furnace | \$135 each | \$108 each | AFUE \geq 90%, replaces a standard AFUE \leq 80% furnace |
| High Efficiency Gas Room Heater (sealed combustion, direct vent only) | \$150 each | \$120 each | AFUE \geq 80%, replaces a standard AFUE \leq 75% room heater |
| High Efficiency Water Heater | \$100 each | \$80 each | EF \geq 0.62, replaces standard EF \leq 0.594 water heater |
| Gas Fired Tankless Water Heater (must increase gas and vent line size) | \$100 each | \$80 each | Replaces a standard EF \leq 0.594 water heater |

*Prior to completing the rebate application, equipment must be inspected by NorthWestern Energy gas service tech (888) 467-2669.

** High efficiency condensing boilers with integral water heater or integral controls may qualify for multiple rebates.

Other Energy Efficiency Measures

| Measures | Beginning Insulation Value | Ending Insulation Value | Incentive Amount (Preferred Contractor) | Incentive Amount (Self-Installed or Non-Preferred Contractor) | Qualifiers |
|--|----------------------------|-------------------------|---|---|---|
| Hot Water Pipe Insulation | R-0 | R-4 | \$1.41 / linear foot | \$1.13 / linear foot | First 10 feet of pipe or pipe in unheated spaces |
| Boiler Pipe Insulation | R-0 | R-4 | \$1.41 / linear foot | \$1.13 / linear foot | First 10 feet of pipe or pipe in unheated spaces |
| Water Heater Tank Insulation | R-0 | R-11 | \$7.00 each | \$7.00 each | Applied to tank exterior |
| Boiler Controls | NA | NA | \$290 each | \$232 each | Varies boiler water temp based on outside temp |
| Boiler Diagnostics, Repair, & Maintenance | NA | NA | \$75 each | NA | Limit once every 5 years Rebate requires checklist |
| Furnace Diagnostics, Repair, & Maintenance | NA | NA | \$75 each | NA | Limit once every 5 years Rebate requires checklist |
| Gas Room Heater Diagnostics, Repair, & Maintenance | NA | NA | \$60 each | NA | Limit once every 5 years Rebate requires checklist |
| Programmable Thermostat | NA | NA | \$30 each | \$30 each | Maximum 2 per account ENERGY STAR-labeled |

Steps to Participate

1. Refer to the chart above for eligible energy saving measures.
2. Identify which of these measures apply to your home. For assistance, please call (800) 823-5995.
3. Obtain bids from several contractors.
4. Hire the contractor of your choice or do the work yourself. Choosing a contractor from our "Preferred Contractor" list entitles you to a higher incentive level (see above chart).
5. Complete and sign the Natural Gas Savings Program – Equipment application.
 - For insulation projects, the contractor or self-installer must indicate the beginning & ending R-value and initial next to each completed job.
 - If using a preferred contractor, obtain contractor's signature.
 - **If installing a boiler, furnace, gas room heater, hot water heater, or tankless water heater, NorthWestern Energy gas service technicians must inspect the equipment and the technician must sign the application before the application is complete. Call (888) 467-2669 to schedule an "operational check and equipment verification for the Natural Gas DSM program".**
6. Attach originals or legible copies of the following:
 - Invoice from contractor or receipt for materials purchased.
 - Contractor invoice should include: invoice date; invoice number; name and address of contractor; address where work was performed; linear footage insulated; R-value of insulation installed; brand, model number, and AFUE or energy factor of equipment installed; total price.
 - Prescribed checklist if equipment diagnostics and maintenance were performed.
 - Current NorthWestern Energy bill for address where insulation or equipment was installed.
7. Submit completed application along with all documentation and current NorthWestern Energy bill.

Mail to: NorthWestern Energy
E+ Natural Gas Savings Program - Equipment
PO Box 1167
Helena, MT 59624

Or, fax to: (800) 823-5885

Questions? Call (800) 823-5995.

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| <p>Details of the program, including incentives, are subject to change without prior notice. Incentive amounts are valid through November 30, 2010.</p> |
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NorthWestern Energy
E+ Natural Gas Savings for the Home Program Application - Equipment
P.O. Box 1167 Helena MT 59624
(800) 823-5995

CUSTOMER & PAYMENT INFORMATION: (Check will be made payable to name on NorthWestern Energy account unless otherwise specified.)

Please PRINT Clearly NorthWestern Energy Acct # (REQUIRED): _____ (Attach recent bill or list account number. Acct # located in upper right hand corner of billing statement.)

(Name on NorthWestern Energy Natural Gas Account) Last: _____ First: _____

Installation Address: _____ City: _____ State: MT Zip: _____

Mailing Address (if different): _____ City: _____ State: _____ Zip: _____

Contact Name: _____ Phone Number: _____

CONTRACTOR INFORMATION (Self-Installers May Skip This Section) Are you a NorthWestern Energy Preferred Contractor? Yes No

Contractor Name: _____
 Phone Number: _____

Contractor certifies that the work initialed below has been completed and that efficiency values, linear footage(s), and the beginning and ending R-values are true and correct. Contractor certifies that the equipment initialed below has been installed.
 Contractor Signature: _____

ENERGY EFFICIENT EQUIPMENT (Must be inspected by NorthWestern Energy gas technician before application is complete, include all invoices and/or receipts)

| Equipment | Date Installed | Cost | AFUE or Energy Factor | Equipment Brand | Equipment Model Number | Contractor or Self-Installed (Check One) | Contractor Initial Next To Completed Jobs | Incentive Amount (Office Use) |
|------------------------------------|----------------|------|-----------------------|-----------------|------------------------|---|---|-------------------------------|
| High Efficiency Condensing Boiler | | | | | | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |
| High Efficiency Condensing Furnace | | | | | | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |
| High Efficiency Gas Room Heater | | | | | | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |
| High Efficiency Water Heater | | | | | | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |
| Gas Tankless Water Heater | | | | | | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |

NorthWestern Energy Gas Service Technician Operational Check and Equipment Verification (Call (888) 467-2669 to schedule an appointment)

Print Name: _____ Sign Name: _____ Date: _____ Service Order No.: _____

Other Energy Efficiency Measures (Include all invoices and/or receipts.)

| Measures | Date Installed | Cost | Linear Footage or Quantity | Beginning R-value | Ending R-value | Contractor or Self-Installed (Check One) | Contractor Initial Next To Completed Jobs | Incentive Amount (Office Use) |
|------------------------------|----------------------|-------------|----------------------------|-----------------------------------|------------------------|---|---|-------------------------------|
| Hot Water Pipe Insulation | | | | R-_____ (Max. R-0) | R-_____ (Min. R-4) | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |
| Boiler Pipe Insulation | | | | R-_____ (Max. R-0) | R-_____ (Min. R-4) | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |
| Water Heater Tank Insulation | | | | R-_____ (Max R-0) | R-_____ (Min. R-11) | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |
| Boiler Controls | | | NA | NA | NA | <input type="checkbox"/> Contractor <input type="checkbox"/> Self | | |
| Boiler Maintenance | | | NA | NA | NA | Preferred Contractor Only | | |
| Furnace Maintenance | | | NA | NA | NA | Preferred Contractor Only | | |
| Room Heater Maintenance | | | NA | NA | NA | Preferred Contractor Only | | |
| Programmable Thermostat | <u>Purchase Date</u> | <u>Cost</u> | <u>Quantity</u> | MAXIMUM 2 Thermostats Per Account | | | | |

PLEASE READ TERMS AND CONDITIONS ON THE BACK OF THIS APPLICATION BEFORE SIGNING

Customers are encouraged to obtain multiple bids to compare price, product, service, product performance characteristics and contractor warranty. NorthWestern Energy or its agents do not sell energy conservation products directly to customers. NorthWestern Energy does not endorse or recommend any specific manufacturer, brand or model of energy conservation products. State and federal tax credits are available for many qualifying energy efficiency improvements. For more information call (406) 444-6900 or visit www.state.mt.us/revenue

Projects completed or MATERIALS purchased prior to January 1, 2009 are not eligible. Projects must be completed by Nov. 1, 2010. Paperwork will not be accepted after Nov. 30, 2010. Before submitting this application be sure to:
 Include a recent NorthWestern Energy bill for the installation address
 Attach all applicable receipts, invoices, and maintenance checklists if applicable
 Read Terms and Conditions (on the back of this application)
 Complete and sign the application

Fax the completed application & all supporting documents to:
(800) 823-5885
 Or mail the completed application & all supporting documents to:
NorthWestern Energy
E+ Natural Gas Savings Program - Equipment
P.O. Box 1167
Helena MT, 59624

I certify that the information on this application is true and correct and that I have read, understand, and agree to the terms and conditions on the reverse of this application.

Customer Signature: _____ Date: _____

FOR OFFICE USE ONLY. DO NOT WRITE BELOW THIS LINE.

| | |
|---------------------------------|---|
| Date Application Received: | Date Verification Performed: |
| Date Additional Info Requested: | Verification Results: (Check One) <input type="checkbox"/> PASS <input type="checkbox"/> FAIL |
| Date Submitted for Payment: | Reason(s) for failure (if applicable) |
| Total Incentive Amount: \$ | Verifier Signature: |

Terms and Conditions

APPLICATION: This application must be filled out completely, truthfully and accurately. Participants are advised to retain a copy of this application and any accompanying documentation submitted to NorthWestern Energy under this program. NorthWestern Energy will not be responsible for lost documentation pertaining to this application request. Funds for incentives are limited and available on a first-come, first-served basis. Details of this program, including incentives, are subject to change without prior notice.

ELIGIBILITY: Incentives are available to approved applicants who are NorthWestern Energy residential natural gas customers who use natural gas for space heating. Final determination of eligibility shall rest solely with NorthWestern Energy.

VERIFICATION: Participant's contractor will verify that the installed natural gas saving measures meet program standards and State of Montana codes. Participant's home may also be selected for post-installation verification prior to incentive payment. No warranty is implied by this verification. NorthWestern Energy's inspection of installed equipment or energy saving measures is for the sole purpose of assuring that it has been installed and program criteria have been satisfied, and it is not for the purpose of inspecting materials or quality of work. NorthWestern Energy makes no representations of warranties concerning adequacy of materials or quality of the work by virtue of its inspection.

PAYMENT: The incentives will be paid within 4-6 weeks upon: (i) completion of the natural gas saving measures, (ii) verification of the measures, and (iii) submission of this completed application with all required information attached.

PROOF OF PURCHASE: The invoices accompanying this application must itemize the products purchased and/or work performed. This proof of purchase must show: (1) the date of purchase and itemized price paid, (2) the size, type, make, model or part number for the products, and (3) a description of any installation or other labor charges.

INCENTIVE AMOUNT: Incentives for the natural gas savings measures completed as set forth in this application are limited to the amounts set forth in this application and may not exceed the purchase price.

TAX LIABILITY: NorthWestern Energy is not responsible for any tax liability imposed on Participant as a result of payment of these incentives.

SAFETY & BUILDING CODES: Participant represents that: (i) all products installed and work performed complies with all federal, state and local safety, building and environmental codes, and (ii) products are UL listed, if applicable, and installed per manufacturer's instructions. NorthWestern Energy is not responsible for wiring, piping, appliances, chimneys, flues or venting, and/or equipment on Participant's premises beyond the service meter or other points of connection with NorthWestern Energy's gas service line at which point the responsibility of NorthWestern Energy shall cease.

NO ENDORSEMENT: NorthWestern Energy does not endorse any particular manufacturer, contractor or product in promoting the E+ Natural Gas Savings for the Home Program. The fact that names of particular manufacturers, contractors, products or systems may appear on this application does not constitute an endorsement. Manufacturers, contractors, products or systems not mentioned are not implied to be unsuitable or defective in any way. NorthWestern Energy or its agents do not sell energy conservation products directly to customers.

PROPERTY RIGHTS: Participant represents that Participant has the right to perform the natural gas saving measures on the property on which those measures are performed and that any necessary landlord's consent has been obtained.

ACCESS & EVALUATION: Northwestern Energy and/or its representatives may request access to the property and may review and evaluate the project during and after completion for up to 2 years. Participant agrees to provide reasonable access to the property for the purposes described herein.

ENERGY INFORMATION RELEASE: Participant authorizes NorthWestern Energy to access energy usage data for the project's specified natural gas account at the physical address of the project. Participant agrees to provide other reasonable assistance to obtain such information.

INFORMATION RELEASE: Participant agrees that NorthWestern Energy may include services and resulting energy savings in reports or other documentation submitted to the Montana Public Service Commission. NorthWestern Energy will treat all other information gathered in evaluations as confidential and report it only in the aggregate.

ELIGIBLE PRODUCTS: Products must meet energy efficiency specifications of NorthWestern Energy. These specifications may be found on the Web at www.northwesternenergy.com. If you, or your contractor, are not sure of the specifications, please call (800) 823-5995 before proceeding.

DISCLAIMER / NO LIABILITY: Participant understands that, while NorthWestern Energy is providing Participant with the incentives payment, NorthWestern Energy is not supervising work performed for Participant nor is NorthWestern Energy responsible in any way for proper completion of that work or proper performance of any products purchased. NorthWestern Energy is simply providing funding to assist Participant in implementing natural gas saving measures. Participant assumes the risk of any loss or damage(s) that Participant may suffer in connection with installation of the measures. NorthWestern Energy does not guarantee any particular natural gas saving results by its approval of the application or by any other of its actions.