

**NorthWestern Corporation
2012 Volume Summary**

REGULATED OPERATIONS

Electric MWh's	1Q 2012	2Q 2012	3Q 2012	4Q 2012	Total 2012
<u>Total Electric Loads - MT</u>					
Residential	671,358	491,058	586,642	607,184	2,356,242
Commercial	794,136	755,361	866,434	783,364	3,199,295
Industrial	729,530	681,773	737,461	726,828	2,875,592
Other	18,168	47,402	98,339	15,725	179,634
Total MT	2,213,192	1,975,594	2,288,876	2,133,101	8,610,763
<u>Total Electric Loads - SD</u>					
Residential	159,530	106,383	158,244	119,983	544,140
Commercial	235,354	217,339	259,394	225,688	937,775
Other	5,022	4,068	5,094	5,355	19,539
Total SD	399,906	327,790	422,732	351,026	1,501,454
Total Retail Electric Loads	2,613,098	2,303,384	2,711,608	2,484,127	10,112,217
Total MT CU4 Retail Plant Loads	422,843	177,359	387,349	440,606	1,428,157
Wholesale Electric Loads - SD	52,810	43,143	41,105	45,992	183,050
Gas Dkt's	1Q 2012	2Q 2012	3Q 2012	4Q 2012	Total 2012
<u>Total Gas Loads - MT</u>					
Residential	4,983,083	1,915,006	758,363	4,169,696	11,826,148
Commercial	2,523,932	965,005	515,202	2,077,980	6,082,119
Industrial	53,849	16,354	9,679	41,777	121,659
Other	47,905	22,557	7,461	30,787	108,710
Total MT	7,608,769	2,918,922	1,290,705	6,320,240	18,138,636
<u>Total Gas Loads - SD</u>					
Residential	1,255,941	340,662	112,893	641,244	2,350,740
Commercial	1,050,739	322,630	171,228	571,411	2,116,008
Other	4,178	1,165	137	1,294	6,774
Total SD	2,310,858	664,457	284,258	1,213,949	4,473,522
<u>Total Gas Loads - NE</u>					
Residential	1,141,523	287,368	148,995	550,969	2,128,855
Commercial	828,904	262,793	186,958	395,357	1,674,012
Other	1,363	282	37	443	2,125
Total NE	1,971,790	550,443	335,990	946,769	3,804,992
Total Retail Gas Loads	11,891,417	4,133,822	1,910,953	8,480,958	26,417,150