

**NorthWestern Corporation
2011 Volume Summary**

REGULATED OPERATIONS

Electric MWh's	1Q 2011	2Q 2011	3Q 2011	4Q 2011	Total 2011
<u>Total Electric Loads - MT</u>					
Residential	730,774	502,648	552,401	608,058	2,393,881
Commercial	820,189	747,556	839,583	790,057	3,197,385
Industrial	691,859	703,773	649,705	787,341	2,832,678
Other	18,512	29,493	87,323	15,320	150,648
Total MT	2,261,334	1,983,470	2,129,012	2,200,776	8,574,592
<u>Total Electric Loads - SD</u>					
Residential	179,044	118,598	149,992	117,016	564,650
Commercial	238,460	213,348	249,961	217,616	919,385
Other	5,152	4,393	4,923	5,134	19,602
Total SD	422,656	336,339	404,876	339,766	1,503,637
Total Retail Electric Loads	2,683,990	2,319,809	2,533,888	2,540,542	10,078,229
Total MT CU4 Retail Plant Loads	388,919	164,183	382,401	457,753	1,393,256
Wholesale Electric Loads - SD	31,371	41,851	15,132	17,678	106,032
Gas Dkt's	1Q 2011	2Q 2011	3Q 2011	4Q 2011	Total 2011
<u>Total Gas Loads - MT</u>					
Residential	5,637,791	2,455,114	789,620	4,286,838	13,169,363
Commercial	2,915,153	1,227,131	525,004	2,119,501	6,786,789
Industrial	78,088	23,901	12,946	47,103	162,037
Other	50,655	25,116	7,678	32,276	115,724
Total MT	8,681,687	3,731,262	1,335,247	6,485,718	20,233,913
<u>Total Gas Loads - SD</u>					
Residential	1,598,548	613,367	120,996	585,288	2,918,199
Commercial	1,331,889	576,620	198,723	557,533	2,664,765
Other	5,580	2,152	61	1,166	8,959
Total SD	2,936,017	1,192,139	319,780	1,143,987	5,591,923
<u>Total Gas Loads - NE</u>					
Residential	1,382,330	500,108	155,240	567,203	2,604,881
Commercial	1,287,174	566,379	289,470	525,446	2,668,469
Other	1,593	604	55	441	2,693
Total NE	2,671,097	1,067,091	444,765	1,093,090	5,276,043
Total Retail Gas Loads	14,288,801	5,990,492	2,099,792	8,722,795	31,101,879