



## Energy Efficiency is the Cornerstone of *Green* for Your Business

Savings Made Simple. If you're a commercial electric or natural gas customer of NorthWestern Energy in Montana, you're probably leaving money on the table. Surprised? You're in good company. Many businesses don't take advantage of rebates and incentives we offer for implementing energy efficiency measures. The fact is, our Efficiency Plus (E+) Program offers you dozens of ways to save on energy through reduced use, rebates and incentives. Before you plan existing upgrades or new construction, check out your options.

Lighting often presents opportunities for saving energy – and rebates are available. However, rebates and incentives are also offered for highly specialized measures, such as refrigerator and freezer case lighting.

Here you'll find a quick reference guide to rebates and programs for which your business may qualify. If you want details about qualifying measures, please visit [NorthWesternEnergy.com/Eplus](http://NorthWesternEnergy.com/Eplus) or call **(800)823-5995**.

Most NorthWestern Energy commercial, industrial, and agricultural customers in Montana qualify for E+ programs. Electric programs are limited to NorthWestern Energy electric customers and natural gas programs are limited to NorthWestern Energy natural gas customers. However, there are a couple of exclusions. For instance, there are 20 or so large USB Electric Choice customers that do not qualify for electric E+ programs. Natural gas customers are required to buy their natural gas supplies from NorthWestern Energy to qualify for E+ Natural gas programs. *If you are unsure, please contact us.*

### Electric Customers: Existing Facilities - Rebates

**E+ Commercial Lighting Rebate:** Replace indoor and exterior lighting products with high efficiency technologies. Low wattage T-8 lamps, LED lamp and fixtures and switch-mounted occupancy sensors installations may apply. We provide a listing of Montana Lighting Trade Allies to assist you with lighting projects.

**E+ Commercial Air Conditioning:** Chiller equipment, HVAC demand central ventilation, ECM motors, and anti-sweat heater controls.

**E+ Commercial Refrigeration:** Measures for refrigeration in grocery, convenience store and refrigerated storage.

**E+ Commercial Electronics and Appliances:** ENERGY STAR® electric steam cooker, timer for engine block heater, and high frequency battery charger.

**E+ Commercial Water Heating:** Low-flow aerator, showerhead and hot water tank insulation.

**E+ Commercial Variable Frequency Drives (VFDs):** Variable speed drives for motor pump or fan systems; VFDs for air compressors and refrigeration compressors.

**E+ Motor Rewind Rebates:** Rewinds for motors 15 horsepower (HP) and greater. Motor rewinds to Green Motor Practices by certified motor service provider.



## Custom Incentives

**E+ Business Partners Program:** Customized to commercial and industrial customers for electric conservation in *new or existing facilities*. Examples of projects include measures to improve lighting, electric heating and cooling (HVAC) systems, refrigeration, air handling and pumping systems.

### Just for Irrigators

**E+ Irrigator Program:** Incentives for Installation of energy efficient electric conservation in irrigation systems.

## Another Approach to Get Started

**Free Energy Appraisal** for most electric customers that focuses on identifying electric conservation opportunities for small commercial customers on NorthWestern Energy's electric distribution system. A report with recommendations customized to the facility is provided. Some energy saving measures may be installed as appropriate.

## Natural Gas Customers: Existing Facilities - Rebates

**E+ Commercial Heating:** Modulating gas valves (furnace/boiler), heating duct sealing and insulation and stack heat exchanger.

**E+ Commercial Insulation:** Ceiling and exterior wall insulation, insulation on hot water pipe, heating duct sealing and insulation.

**E+ Commercial Water Heating:** High efficiency water heater, insulation on tank and hot water pipe.

**E+ Commercial Appliances and Electronics:** Stack heat exchanger and infrared fryer.

**E+ Commercial Natural Gas Rebates:** Offers prescriptive rebates for qualifying natural gas energy saving measures. Eligible measures include high efficiency water heater, stack heat exchanger, infrared fryer, hot water pipe insulation, heating duct sealing and insulation, ceiling insulation and exterior wall insulation.

## Custom Incentives

**E+ Business Partners Program:** Customized to commercial and industrial customers for natural gas conservation *for new or existing facilities*.

## More Opportunities

**Renewable Energy:** Visit our website for resources with renewable energy for your business.  
[www.NorthWesternEnergy.com/REGuides](http://www.NorthWesternEnergy.com/REGuides).

## Training Opportunities

Visit our website for resources and opportunities for free or reduced cost training for your business at  
[www.NorthWesternEnergy.com/training](http://www.NorthWesternEnergy.com/training).